Local Market Update for August 2023





Not all agents are the same!



First Congressional District

Single Family	August			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 08-2022	Thru 08-2023	Percent Change from Previous Year	
New Listings	707	707	0.0%	6,601	5,182	- 21.5%	
Sold Listings	602	517	- 14.1%	5,254	4,011	- 23.7%	
Median Sales Price*	\$650,000	\$659,900	+ 1.5%	\$695,000	\$657,500	- 5.4%	
Average Sales Price*	\$811,551	\$934,690	+ 15.2%	\$900,803	\$898,068	- 0.3%	
Percent of List Price Received*	99.1%	99.2%	+ 0.1%	104.7%	99.9%	- 4.6%	
Days on Market Until Sale	18	25	+ 38.9%	11	27	+ 145.5%	
Inventory of Homes for Sale	1,156	929	- 19.6%				
Months Supply of Inventory	1.7	1.9	+ 11.8%				

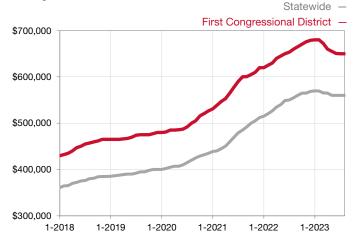
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 08-2022	Thru 08-2023	Percent Change from Previous Year	
New Listings	525	551	+ 5.0%	5,078	4,127	- 18.7%	
Sold Listings	503	439	- 12.7%	4,345	3,032	- 30.2%	
Median Sales Price*	\$425,000	\$430,000	+ 1.2%	\$454,500	\$432,500	- 4.8%	
Average Sales Price*	\$517,342	\$532,032	+ 2.8%	\$561,160	\$545,532	- 2.8%	
Percent of List Price Received*	99.7%	99.5%	- 0.2%	103.1%	99.5%	- 3.5%	
Days on Market Until Sale	19	27	+ 42.1%	16	31	+ 93.8%	
Inventory of Homes for Sale	880	878	- 0.2%				
Months Supply of Inventory	1.6	2.4	+ 50.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

