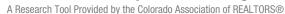
Local Market Update for August 2023





Not all agents are the same!



Fourth Congressional District

Single Family	August			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 08-2022	Thru 08-2023	Percent Change from Previous Year
New Listings	1,389	1,231	- 11.4%	11,383	9,320	- 18.1%
Sold Listings	1,092	900	- 17.6%	8,771	6,955	- 20.7%
Median Sales Price*	\$510,590	\$525,000	+ 2.8%	\$520,000	\$515,940	- 0.8%
Average Sales Price*	\$559,135	\$576,813	+ 3.2%	\$572,149	\$578,293	+ 1.1%
Percent of List Price Received*	99.5%	98.9%	- 0.6%	101.9%	99.2%	- 2.6%
Days on Market Until Sale	40	52	+ 30.0%	38	61	+ 60.5%
Inventory of Homes for Sale	2,388	2,148	- 10.1%			
Months Supply of Inventory	2.1	2.5	+ 19.0%			

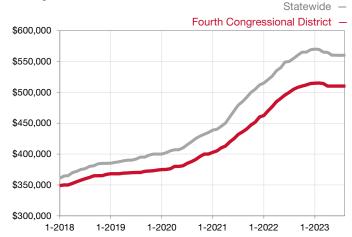
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 08-2022	Thru 08-2023	Percent Change from Previous Year	
New Listings	262	311	+ 18.7%	1,887	1,932	+ 2.4%	
Sold Listings	214	232	+ 8.4%	1,667	1,413	- 15.2%	
Median Sales Price*	\$395,000	\$420,000	+ 6.3%	\$387,179	\$405,000	+ 4.6%	
Average Sales Price*	\$406,683	\$448,018	+ 10.2%	\$408,924	\$428,474	+ 4.8%	
Percent of List Price Received*	100.7%	99.6%	- 1.1%	102.9%	99.9%	- 2.9%	
Days on Market Until Sale	65	44	- 32.3%	71	72	+ 1.4%	
Inventory of Homes for Sale	359	481	+ 34.0%				
Months Supply of Inventory	1.6	2.8	+ 75.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

