## **Local Market Update for August 2023**





Not all agents are the same!





## **La Plata County**

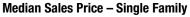
Contact the Durango Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family                   | August    |           |                                      | Year to Date |              |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2022      | 2023      | Percent Change<br>from Previous Year | Thru 08-2022 | Thru 08-2023 | Percent Change<br>from Previous Year |  |
| New Listings                    | 83        | 73        | - 12.0%                              | 705          | 585          | - 17.0%                              |  |
| Sold Listings                   | 70        | 73        | + 4.3%                               | 474          | 377          | - 20.5%                              |  |
| Median Sales Price*             | \$710,000 | \$730,000 | + 2.8%                               | \$713,914    | \$749,000    | + 4.9%                               |  |
| Average Sales Price*            | \$980,174 | \$896,392 | - 8.5%                               | \$903,118    | \$930,811    | + 3.1%                               |  |
| Percent of List Price Received* | 97.9%     | 99.5%     | + 1.6%                               | 100.5%       | 98.0%        | - 2.5%                               |  |
| Days on Market Until Sale       | 65        | 66        | + 1.5%                               | 81           | 80           | - 1.2%                               |  |
| Inventory of Homes for Sale     | 212       | 194       | - 8.5%                               |              |              |                                      |  |
| Months Supply of Inventory      | 3.2       | 4.0       | + 25.0%                              |              |              |                                      |  |

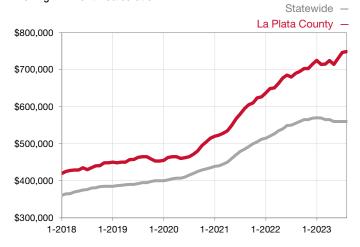
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | August    |           |                                      | Year to Date |              |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2022      | 2023      | Percent Change<br>from Previous Year | Thru 08-2022 | Thru 08-2023 | Percent Change<br>from Previous Year |  |
| New Listings                    | 22        | 30        | + 36.4%                              | 249          | 201          | - 19.3%                              |  |
| Sold Listings                   | 42        | 28        | - 33.3%                              | 222          | 151          | - 32.0%                              |  |
| Median Sales Price*             | \$521,900 | \$697,500 | + 33.6%                              | \$468,850    | \$529,500    | + 12.9%                              |  |
| Average Sales Price*            | \$609,915 | \$694,385 | + 13.8%                              | \$555,847    | \$570,611    | + 2.7%                               |  |
| Percent of List Price Received* | 100.2%    | 98.8%     | - 1.4%                               | 100.5%       | 98.5%        | - 2.0%                               |  |
| Days on Market Until Sale       | 124       | 84        | - 32.3%                              | 86           | 85           | - 1.2%                               |  |
| Inventory of Homes for Sale     | 51        | 60        | + 17.6%                              |              |              |                                      |  |
| Months Supply of Inventory      | 1.8       | 3.1       | + 72.2%                              |              |              |                                      |  |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

