Local Market Update for August 2023





Not all agents are the same!





Larimer County

Contact the Estes Park Board of REALTORS®, Fort Collins Board of REALTORS®, Boulder Area REALTOR® Association, Longmont Association of REALTORS®, Loveland/Berthoud Association of REALTORS®, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	August			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 08-2022	Thru 08-2023	Percent Change from Previous Year	
New Listings	553	562	+ 1.6%	4,652	4,151	- 10.8%	
Sold Listings	490	435	- 11.2%	3,564	2,987	- 16.2%	
Median Sales Price*	\$577,400	\$580,000	+ 0.5%	\$590,000	\$580,000	- 1.7%	
Average Sales Price*	\$640,421	\$651,818	+ 1.8%	\$670,363	\$677,006	+ 1.0%	
Percent of List Price Received*	99.4%	99.0%	- 0.4%	102.5%	99.6%	- 2.8%	
Days on Market Until Sale	40	51	+ 27.5%	36	57	+ 58.3%	
Inventory of Homes for Sale	880	902	+ 2.5%				
Months Supply of Inventory	1.9	2.5	+ 31.6%				

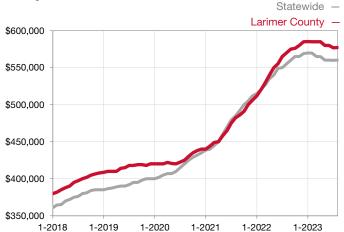
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 08-2022	Thru 08-2023	Percent Change from Previous Year	
New Listings	160	217	+ 35.6%	1,104	1,209	+ 9.5%	
Sold Listings	138	154	+ 11.6%	1,048	877	- 16.3%	
Median Sales Price*	\$400,000	\$433,262	+ 8.3%	\$403,000	\$421,000	+ 4.5%	
Average Sales Price*	\$410,569	\$469,926	+ 14.5%	\$424,681	\$446,145	+ 5.1%	
Percent of List Price Received*	100.8%	99.4%	- 1.4%	103.3%	100.0%	- 3.2%	
Days on Market Until Sale	85	41	- 51.8%	87	78	- 10.3%	
Inventory of Homes for Sale	208	303	+ 45.7%				
Months Supply of Inventory	1.5	2.9	+ 93.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

