## **Local Market Update for August 2023**

A Research Tool Provided by the Colorado Association of REALTORS®



are the same!

## **Pueblo County**

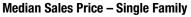
Contact the Pueblo Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family                   | August    |           |                                      | Year to Date |              |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2022      | 2023      | Percent Change<br>from Previous Year | Thru 08-2022 | Thru 08-2023 | Percent Change<br>from Previous Year |  |
| New Listings                    | 395       | 391       | - 1.0%                               | 3,233        | 2,778        | - 14.1%                              |  |
| Sold Listings                   | 299       | 250       | - 16.4%                              | 2,437        | 1,866        | - 23.4%                              |  |
| Median Sales Price*             | \$322,500 | \$330,500 | + 2.5%                               | \$323,000    | \$320,000    | - 0.9%                               |  |
| Average Sales Price*            | \$326,005 | \$351,486 | + 7.8%                               | \$331,010    | \$325,894    | - 1.5%                               |  |
| Percent of List Price Received* | 98.4%     | 98.6%     | + 0.2%                               | 99.7%        | 98.4%        | - 1.3%                               |  |
| Days on Market Until Sale       | 51        | 58        | + 13.7%                              | 51           | 72           | + 41.2%                              |  |
| Inventory of Homes for Sale     | 749       | 784       | + 4.7%                               |              |              |                                      |  |
| Months Supply of Inventory      | 2.4       | 3.4       | + 41.7%                              |              |              |                                      |  |

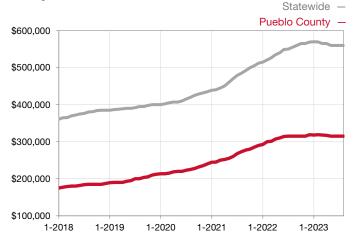
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | August    |           |                                      | Year to Date |              |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2022      | 2023      | Percent Change<br>from Previous Year | Thru 08-2022 | Thru 08-2023 | Percent Change<br>from Previous Year |
| New Listings                    | 6         | 19        | + 216.7%                             | 94           | 105          | + 11.7%                              |
| Sold Listings                   | 12        | 7         | - 41.7%                              | 74           | 65           | - 12.2%                              |
| Median Sales Price*             | \$250,000 | \$295,000 | + 18.0%                              | \$260,000    | \$279,900    | + 7.7%                               |
| Average Sales Price*            | \$245,983 | \$250,264 | + 1.7%                               | \$272,441    | \$283,764    | + 4.2%                               |
| Percent of List Price Received* | 98.8%     | 99.1%     | + 0.3%                               | 100.0%       | 98.8%        | - 1.2%                               |
| Days on Market Until Sale       | 43        | 54        | + 25.6%                              | 41           | 57           | + 39.0%                              |
| Inventory of Homes for Sale     | 14        | 34        | + 142.9%                             |              |              |                                      |
| Months Supply of Inventory      | 1.5       | 4.2       | + 180.0%                             |              |              |                                      |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

