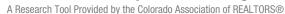
Local Market Update for August 2023





Not all agents are the same!



Sixth Congressional District

Single Family	August			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 08-2022	Thru 08-2023	Percent Change from Previous Year	
New Listings	1,460	1,341	- 8.2%	13,322	10,216	- 23.3%	
Sold Listings	1,281	1,103	- 13.9%	10,142	8,177	- 19.4%	
Median Sales Price*	\$689,000	\$705,000	+ 2.3%	\$703,000	\$690,000	- 1.8%	
Average Sales Price*	\$794,858	\$839,211	+ 5.6%	\$830,490	\$815,081	- 1.9%	
Percent of List Price Received*	99.1%	99.5%	+ 0.4%	103.2%	99.6%	- 3.5%	
Days on Market Until Sale	22	27	+ 22.7%	15	34	+ 126.7%	
Inventory of Homes for Sale	2,824	2,112	- 25.2%				
Months Supply of Inventory	2.1	2.1	0.0%				

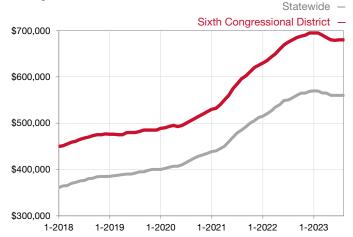
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 08-2022	Thru 08-2023	Percent Change from Previous Year	
New Listings	371	337	- 9.2%	3,070	2,653	- 13.6%	
Sold Listings	316	328	+ 3.8%	2,601	2,275	- 12.5%	
Median Sales Price*	\$417,500	\$445,000	+ 6.6%	\$435,000	\$435,000	0.0%	
Average Sales Price*	\$439,587	\$467,543	+ 6.4%	\$456,415	\$458,950	+ 0.6%	
Percent of List Price Received*	99.9%	99.5%	- 0.4%	103.5%	99.7%	- 3.7%	
Days on Market Until Sale	15	28	+ 86.7%	10	31	+ 210.0%	
Inventory of Homes for Sale	507	391	- 22.9%				
Months Supply of Inventory	1.5	1.4	- 6.7%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

