Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Delta County

Contact the Delta County Board of REALTORS® or Gunnison Country Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family		September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year	
New Listings	64	57	- 10.9%	539	448	- 16.9%	
Sold Listings	42	54	+ 28.6%	374	289	- 22.7%	
Median Sales Price*	\$340,000	\$377,500	+ 11.0%	\$385,000	\$379,000	- 1.6%	
Average Sales Price*	\$380,857	\$433,728	+ 13.9%	\$431,993	\$431,478	- 0.1%	
Percent of List Price Received*	97.4%	97.7%	+ 0.3%	98.0%	97.3%	- 0.7%	
Days on Market Until Sale	78	98	+ 25.6%	90	113	+ 25.6%	
Inventory of Homes for Sale	187	187	0.0%				
Months Supply of Inventory	4.4	6.0	+ 36.4%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year	
New Listings	2	1	- 50.0%	12	9	- 25.0%	
Sold Listings	3	1	- 66.7%	10	8	- 20.0%	
Median Sales Price*	\$215,000	\$403,750	+ 87.8%	\$226,500	\$272,950	+ 20.5%	
Average Sales Price*	\$214,333	\$403,750	+ 88.4%	\$242,400	\$298,194	+ 23.0%	
Percent of List Price Received*	98.1%	96.4%	- 1.7%	99.3%	97.6%	- 1.7%	
Days on Market Until Sale	100	36	- 64.0%	55	71	+ 29.1%	
Inventory of Homes for Sale	2	1	- 50.0%				
Months Supply of Inventory	1.1	0.6	- 45.5%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

