## Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®



## Lake County

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
New Listings	9	14	+ 55.6%	143	137	- 4.2%
Sold Listings	15	5	- 66.7%	117	70	- 40.2%
Median Sales Price*	\$449,000	\$580,000	+ 29.2%	\$525,000	\$517,500	- 1.4%
Average Sales Price*	\$477,385	\$558,000	+ 16.9%	\$568,561	\$549,175	- 3.4%
Percent of List Price Received*	96.6%	94.7%	- 2.0%	100.2%	97.7%	- 2.5%
Days on Market Until Sale	36	74	+ 105.6%	25	44	+ 76.0%
Inventory of Homes for Sale	40	54	+ 35.0%			
Months Supply of Inventory	2.9	6.7	+ 131.0%			

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year	
New Listings	2	1	- 50.0%	8	13	+ 62.5%	
Sold Listings	0	1		10	4	- 60.0%	
Median Sales Price*	\$0	\$315,000		\$635,215	\$287,500	- 54.7%	
Average Sales Price*	\$0	\$315,000		\$585,898	\$366,250	- 37.5%	
Percent of List Price Received*	0.0%	96.9%		104.4%	95.4%	- 8.6%	
Days on Market Until Sale	0	45		106	88	- 17.0%	
Inventory of Homes for Sale	5	4	- 20.0%				
Months Supply of Inventory	2.3	2.0	- 13.0%				

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price – Single Family Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

