

# Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure  
Your Agent is a REALTOR®

Not all agents  
are the same!



## Otero County

Contact the Pueblo Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

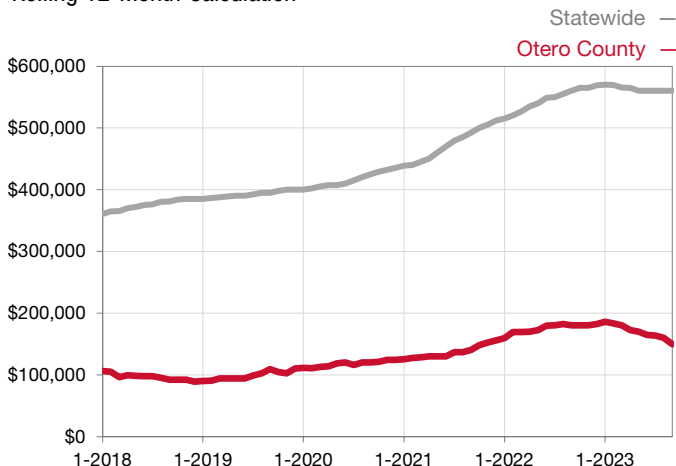
Single Family	September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
New Listings	27	28	+ 3.7%	233	243	+ 4.3%
Sold Listings	22	7	- 68.2%	169	125	- 26.0%
Median Sales Price*	\$163,250	\$102,000	- 37.5%	\$186,000	\$145,000	- 22.0%
Average Sales Price*	\$190,318	\$123,986	- 34.9%	\$212,226	\$161,217	- 24.0%
Percent of List Price Received*	97.3%	87.9%	- 9.7%	96.0%	93.3%	- 2.8%
Days on Market Until Sale	100	93	- 7.0%	81	89	+ 9.9%
Inventory of Homes for Sale	63	89	+ 41.3%	--	--	--
Months Supply of Inventory	3.2	6.5	+ 103.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
New Listings	0	0	--	1	2	+ 100.0%
Sold Listings	0	0	--	1	1	0.0%
Median Sales Price*	\$0	\$0	--	\$128,000	\$65,000	- 49.2%
Average Sales Price*	\$0	\$0	--	\$128,000	\$65,000	- 49.2%
Percent of List Price Received*	0.0%	0.0%	--	102.4%	72.2%	- 29.5%
Days on Market Until Sale	0	0	--	298	71	- 76.2%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	1.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

