Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Pueblo County

Contact the Pueblo Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family		September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year	
New Listings	382	301	- 21.2%	3,615	3,090	- 14.5%	
Sold Listings	257	213	- 17.1%	2,694	2,082	- 22.7%	
Median Sales Price*	\$300,000	\$306,600	+ 2.2%	\$320,000	\$319,500	- 0.2%	
Average Sales Price*	\$313,655	\$323,303	+ 3.1%	\$329,276	\$325,513	- 1.1%	
Percent of List Price Received*	98.6%	98.0%	- 0.6%	99.6%	98.4%	- 1.2%	
Days on Market Until Sale	49	63	+ 28.6%	51	71	+ 39.2%	
Inventory of Homes for Sale	809	781	- 3.5%				
Months Supply of Inventory	2.7	3.5	+ 29.6%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
New Listings	13	13	0.0%	107	118	+ 10.3%
Sold Listings	16	6	- 62.5%	90	71	- 21.1%
Median Sales Price*	\$237,000	\$264,400	+ 11.6%	\$253,900	\$279,500	+ 10.1%
Average Sales Price*	\$256,181	\$276,983	+ 8.1%	\$269,550	\$283,191	+ 5.1%
Percent of List Price Received*	96.9%	101.5%	+ 4.7%	99.5%	99.0%	- 0.5%
Days on Market Until Sale	53	50	- 5.7%	43	56	+ 30.2%
Inventory of Homes for Sale	17	31	+ 82.4%			
Months Supply of Inventory	1.7	4.2	+ 147.1%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

