Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Saguache County

Contact the REALTORS® of Central Colorado, Pagosa Springs Area Association of REALTORS® or Gunnison Country Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family		September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year	
New Listings	15	14	- 6.7%	149	105	- 29.5%	
Sold Listings	12	2	- 83.3%	73	52	- 28.8%	
Median Sales Price*	\$219,500	\$317,000	+ 44.4%	\$299,500	\$335,000	+ 11.9%	
Average Sales Price*	\$253,917	\$317,000	+ 24.8%	\$322,252	\$358,390	+ 11.2%	
Percent of List Price Received*	97.6%	95.0%	- 2.7%	98.6%	95.8%	- 2.8%	
Days on Market Until Sale	57	86	+ 50.9%	54	123	+ 127.8%	
Inventory of Homes for Sale	82	63	- 23.2%				
Months Supply of Inventory	9.3	9.8	+ 5.4%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year	
New Listings	1	1	0.0%	1	3	+ 200.0%	
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	1	2	+ 100.0%				
Months Supply of Inventory	0.0	0.0					

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

