Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Weld County

Contact the Fort Collins Board of REALTORS®, Greeley Area REALTOR® Association, Longmont Association of REALTORS®, Boulder Area REALTOR® Association, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 09-2022 | Thru 09-2023 | Percent Change from Previous Year |
| New Listings | 625 | 456 | - 27.0% | 6,300 | 4,771 | - 24.3% |
| Sold Listings | 498 | 382 | - 23.3% | 4,946 | 3,712 | - 24.9% |
| Median Sales Price* | \$485,000 | \$502,350 | + 3.6% | \$496,659 | \$500,000 | + 0.7% |
| Average Sales Price* | \$517,289 | \$544,269 | + 5.2% | \$544,690 | \$543,481 | - 0.2% |
| Percent of List Price Received* | 99.4% | 99.1% | - 0.3% | 101.6% | 99.5% | - 2.1% |
| Days on Market Until Sale | 42 | 50 | + 19.0% | 35 | 58 | + 65.7% |
| Inventory of Homes for Sale | 1,213 | 928 | - 23.5% | | | |
| Months Supply of Inventory | 2.2 | 2.3 | + 4.5% | | | |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 09-2022 | Thru 09-2023 | Percent Change from Previous Year | |
| New Listings | 65 | 80 | + 23.1% | 602 | 626 | + 4.0% | |
| Sold Listings | 68 | 64 | - 5.9% | 545 | 490 | - 10.1% | |
| Median Sales Price* | \$370,000 | \$369,500 | - 0.1% | \$344,575 | \$370,000 | + 7.4% | |
| Average Sales Price* | \$370,449 | \$375,987 | + 1.5% | \$362,177 | \$380,290 | + 5.0% | |
| Percent of List Price Received* | 99.6% | 99.2% | - 0.4% | 101.4% | 99.4% | - 2.0% | |
| Days on Market Until Sale | 42 | 57 | + 35.7% | 49 | 61 | + 24.5% | |
| Inventory of Homes for Sale | 107 | 145 | + 35.5% | | | | |
| Months Supply of Inventory | 1.7 | 2.9 | + 70.6% | | | | |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

