

Local Market Update for October 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Larimer County

Contact the Estes Park Board of REALTORS®, Fort Collins Board of REALTORS®, Boulder Area REALTOR® Association, Longmont Association of REALTORS®, Loveland/Berthoud Association of REALTORS®, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

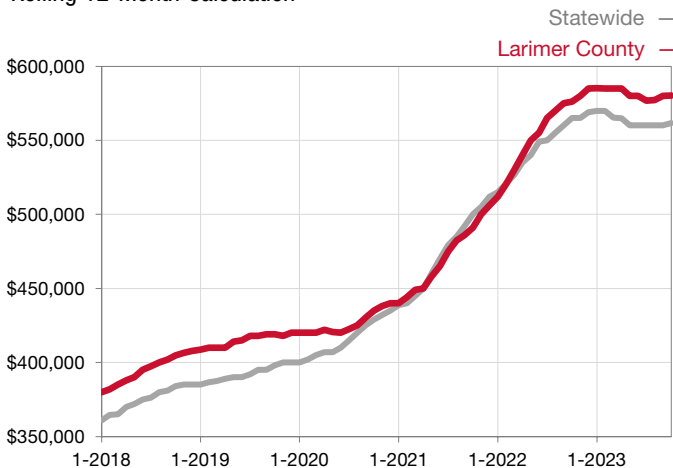
| Single Family | October | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2022 | 2023 | Percent Change from Previous Year | Thru 10-2022 | Thru 10-2023 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 473 | 428 | - 9.5% | 5,632 | 5,052 | - 10.3% |
| Sold Listings | 395 | 298 | - 24.6% | 4,406 | 3,650 | - 17.2% |
| Median Sales Price* | \$567,650 | \$580,250 | + 2.2% | \$585,000 | \$585,000 | 0.0% |
| Average Sales Price* | \$677,103 | \$656,772 | - 3.0% | \$669,450 | \$675,822 | + 1.0% |
| Percent of List Price Received* | 98.5% | 98.8% | + 0.3% | 101.8% | 99.5% | - 2.3% |
| Days on Market Until Sale | 45 | 62 | + 37.8% | 38 | 58 | + 52.6% |
| Inventory of Homes for Sale | 910 | 915 | + 0.5% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 2.6 | + 30.0% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | October | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2022 | 2023 | Percent Change from Previous Year | Thru 10-2022 | Thru 10-2023 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 92 | 142 | + 54.3% | 1,322 | 1,475 | + 11.6% |
| Sold Listings | 88 | 89 | + 1.1% | 1,246 | 1,066 | - 14.4% |
| Median Sales Price* | \$412,500 | \$420,000 | + 1.8% | \$405,000 | \$420,000 | + 3.7% |
| Average Sales Price* | \$435,474 | \$431,930 | - 0.8% | \$426,749 | \$444,413 | + 4.1% |
| Percent of List Price Received* | 100.1% | 99.4% | - 0.7% | 102.8% | 99.9% | - 2.8% |
| Days on Market Until Sale | 87 | 66 | - 24.1% | 88 | 74 | - 15.9% |
| Inventory of Homes for Sale | 239 | 301 | + 25.9% | -- | -- | -- |
| Months Supply of Inventory | 1.9 | 2.9 | + 52.6% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

