

Local Market Update for October 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Otero County

Contact the Pueblo Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	October			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 10-2022	Thru 10-2023	Percent Change from Previous Year
Key Metrics						
New Listings	30	36	+ 20.0%	263	278	+ 5.7%
Sold Listings	12	26	+ 116.7%	181	151	- 16.6%
Median Sales Price*	\$195,000	\$187,500	- 3.8%	\$187,650	\$150,000	- 20.1%
Average Sales Price*	\$168,596	\$191,604	+ 13.6%	\$209,334	\$166,449	- 20.5%
Percent of List Price Received*	99.4%	93.8%	- 5.6%	96.2%	93.4%	- 2.9%
Days on Market Until Sale	87	109	+ 25.3%	81	92	+ 13.6%
Inventory of Homes for Sale	75	94	+ 25.3%	--	--	--
Months Supply of Inventory	3.9	6.3	+ 61.5%	--	--	--

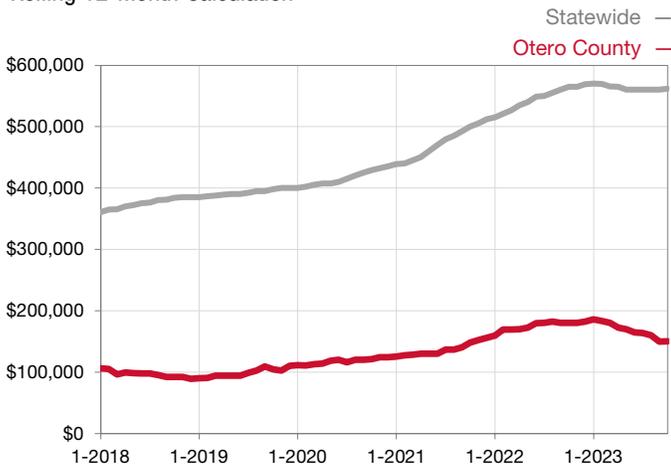
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 10-2022	Thru 10-2023	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	2	2	0.0%
Sold Listings	0	0	--	1	1	0.0%
Median Sales Price*	\$0	\$0	--	\$128,000	\$65,000	- 49.2%
Average Sales Price*	\$0	\$0	--	\$128,000	\$65,000	- 49.2%
Percent of List Price Received*	0.0%	0.0%	--	102.4%	72.2%	- 29.5%
Days on Market Until Sale	0	0	--	298	71	- 76.2%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

