Local Market Update for December 2023





Not all agents are the same!

Delta County

Contact the Delta County Board of REALTORS® or Gunnison Country Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | December | | | Year to Date | | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 12-2022 | Thru 12-2023 | Percent Change from Previous Year | |
| New Listings | 18 | 18 | 0.0% | 618 | 534 | - 13.6% | |
| Sold Listings | 27 | 21 | - 22.2% | 459 | 368 | - 19.8% | |
| Median Sales Price* | \$330,000 | \$389,900 | + 18.2% | \$383,000 | \$378,650 | - 1.1% | |
| Average Sales Price* | \$386,167 | \$450,062 | + 16.5% | \$427,528 | \$427,518 | - 0.0% | |
| Percent of List Price Received* | 95.2% | 97.5% | + 2.4% | 97.7% | 97.3% | - 0.4% | |
| Days on Market Until Sale | 98 | 98 | 0.0% | 89 | 111 | + 24.7% | |
| Inventory of Homes for Sale | 149 | 155 | + 4.0% | | | | |
| Months Supply of Inventory | 3.9 | 5.1 | + 30.8% | | | | |

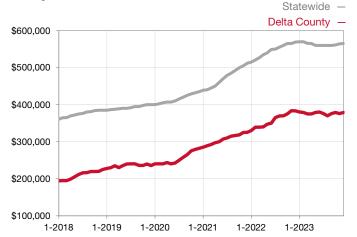
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | December | | | Year to Date | | |
|---------------------------------|----------|------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 12-2022 | Thru 12-2023 | Percent Change from Previous Year |
| New Listings | 0 | 2 | | 14 | 11 | - 21.4% |
| Sold Listings | 0 | 0 | | 10 | 9 | - 10.0% |
| Median Sales Price* | \$0 | \$0 | | \$226,500 | \$266,900 | + 17.8% |
| Average Sales Price* | \$0 | \$0 | | \$242,400 | \$290,061 | + 19.7% |
| Percent of List Price Received* | 0.0% | 0.0% | | 99.3% | 97.2% | - 2.1% |
| Days on Market Until Sale | 0 | 0 | | 55 | 78 | + 41.8% |
| Inventory of Homes for Sale | 3 | 1 | - 66.7% | | | |
| Months Supply of Inventory | 1.8 | 0.7 | - 61.1% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

