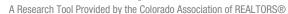
Local Market Update for December 2023





Not all agents are the same!





Larimer County

Contact the Estes Park Board of REALTORS®, Fort Collins Board of REALTORS®, Boulder Area REALTOR® Association, Longmont Association of REALTORS®, Loveland/Berthoud Association of REALTORS®, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	December			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year
New Listings	185	189	+ 2.2%	6,101	5,525	- 9.4%
Sold Listings	256	259	+ 1.2%	4,964	4,180	- 15.8%
Median Sales Price*	\$552,555	\$550,000	- 0.5%	\$585,000	\$580,000	- 0.9%
Average Sales Price*	\$658,706	\$668,970	+ 1.6%	\$667,787	\$673,303	+ 0.8%
Percent of List Price Received*	98.0%	98.2%	+ 0.2%	101.4%	99.3%	- 2.1%
Days on Market Until Sale	67	70	+ 4.5%	40	59	+ 47.5%
Inventory of Homes for Sale	690	637	- 7.7%			
Months Supply of Inventory	1.7	1.8	+ 5.9%			

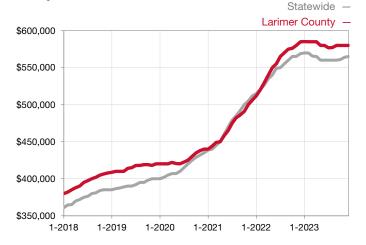
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year
New Listings	51	67	+ 31.4%	1,485	1,639	+ 10.4%
Sold Listings	83	88	+ 6.0%	1,413	1,249	- 11.6%
Median Sales Price*	\$413,960	\$422,000	+ 1.9%	\$405,571	\$420,000	+ 3.6%
Average Sales Price*	\$445,979	\$441,981	- 0.9%	\$430,459	\$443,922	+ 3.1%
Percent of List Price Received*	99.4%	99.0%	- 0.4%	102.5%	99.8%	- 2.6%
Days on Market Until Sale	139	73	- 47.5%	91	74	- 18.7%
Inventory of Homes for Sale	230	255	+ 10.9%			
Months Supply of Inventory	2.0	2.4	+ 20.0%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation Statewide -Larimer County \$425,000 \$400,000 \$375,000 \$350,000 \$325,000 \$300,000 \$275,000 \$250,000 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023