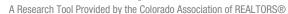
Local Market Update for December 2023





Not all agents are the same!





Otero County

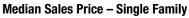
Contact the Pueblo Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	December			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year
New Listings	13	9	- 30.8%	290	314	+ 8.3%
Sold Listings	13	17	+ 30.8%	209	187	- 10.5%
Median Sales Price*	\$196,000	\$200,000	+ 2.0%	\$182,000	\$150,000	- 17.6%
Average Sales Price*	\$192,392	\$204,765	+ 6.4%	\$204,109	\$172,307	- 15.6%
Percent of List Price Received*	96.5%	91.1%	- 5.6%	96.3%	93.4%	- 3.0%
Days on Market Until Sale	79	108	+ 36.7%	79	97	+ 22.8%
Inventory of Homes for Sale	62	82	+ 32.3%			
Months Supply of Inventory	3.6	5.3	+ 47.2%			

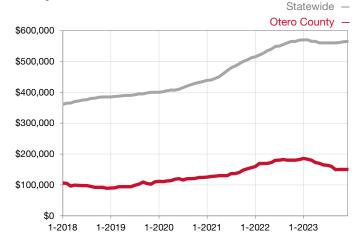
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year
New Listings	0	0		2	2	0.0%
Sold Listings	0	0		1	1	0.0%
Median Sales Price*	\$0	\$0		\$128,000	\$65,000	- 49.2%
Average Sales Price*	\$0	\$0		\$128,000	\$65,000	- 49.2%
Percent of List Price Received*	0.0%	0.0%		102.4%	72.2%	- 29.5%
Days on Market Until Sale	0	0		298	71	- 76.2%
Inventory of Homes for Sale	1	0	- 100.0%			
Months Supply of Inventory	1.0	0.0	- 100.0%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

