Local Market Update for December 2023





Not all agents are the same!





Second Congressional District

Single Family	December			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year
New Listings	349	388	+ 11.2%	12,437	10,604	- 14.7%
Sold Listings	606	548	- 9.6%	9,794	8,217	- 16.1%
Median Sales Price*	\$640,000	\$657,925	+ 2.8%	\$688,000	\$695,000	+ 1.0%
Average Sales Price*	\$905,740	\$969,285	+ 7.0%	\$995,993	\$999,544	+ 0.4%
Percent of List Price Received*	97.6%	97.6%	0.0%	101.6%	98.8%	- 2.8%
Days on Market Until Sale	58	69	+ 19.0%	30	45	+ 50.0%
Inventory of Homes for Sale	1,558	1,326	- 14.9%			
Months Supply of Inventory	1.9	1.9	0.0%			

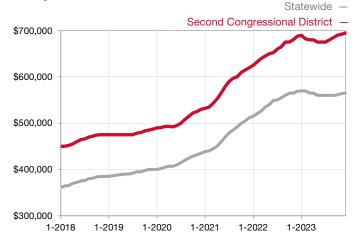
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year
New Listings	210	262	+ 24.8%	5,945	5,226	- 12.1%
Sold Listings	319	316	- 0.9%	4,927	4,156	- 15.6%
Median Sales Price*	\$569,000	\$545,000	- 4.2%	\$525,000	\$532,500	+ 1.4%
Average Sales Price*	\$747,015	\$898,967	+ 20.3%	\$731,972	\$773,519	+ 5.7%
Percent of List Price Received*	98.2%	98.0%	- 0.2%	101.3%	99.0%	- 2.3%
Days on Market Until Sale	67	78	+ 16.4%	31	58	+ 87.1%
Inventory of Homes for Sale	882	834	- 5.4%			
Months Supply of Inventory	2.1	2.4	+ 14.3%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

