## **Local Market Update for December 2023**

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!





## **Weld County**

Contact the Fort Collins Board of REALTORS®, Greeley Area REALTOR® Association, Longmont Association of REALTORS®, Boulder Area REALTOR® Association, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	December			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year
New Listings	254	244	- 3.9%	7,423	5,867	- 21.0%
Sold Listings	359	306	- 14.8%	6,120	4,661	- 23.8%
Median Sales Price*	\$475,000	\$492,318	+ 3.6%	\$494,568	\$500,000	+ 1.1%
Average Sales Price*	\$519,335	\$554,549	+ 6.8%	\$540,586	\$546,832	+ 1.2%
Percent of List Price Received*	98.7%	98.9%	+ 0.2%	101.1%	99.4%	- 1.7%
Days on Market Until Sale	57	66	+ 15.8%	38	58	+ 52.6%
Inventory of Homes for Sale	911	749	- 17.8%			
Months Supply of Inventory	1.8	1.9	+ 5.6%			

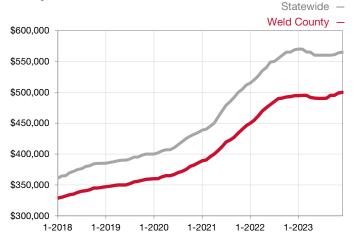
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year	
New Listings	38	27	- 28.9%	762	752	- 1.3%	
Sold Listings	34	34	0.0%	661	604	- 8.6%	
Median Sales Price*	\$356,575	\$365,000	+ 2.4%	\$351,000	\$370,000	+ 5.4%	
Average Sales Price*	\$371,393	\$369,814	- 0.4%	\$365,305	\$376,697	+ 3.1%	
Percent of List Price Received*	98.9%	98.2%	- 0.7%	101.0%	99.3%	- 1.7%	
Days on Market Until Sale	66	84	+ 27.3%	50	64	+ 28.0%	
Inventory of Homes for Sale	118	105	- 11.0%				
Months Supply of Inventory	2.1	2.1	0.0%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

Statewide —

Weld County —

\$450,000

\$350,000

\$250,000

\$250,000

\$200,000

\$1-2018 1-2019 1-2020 1-2021 1-2022 1-2023