

# Local Market Update for October 2024

A Research Tool Provided by the Colorado Association of REALTORS®

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are the same!



## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

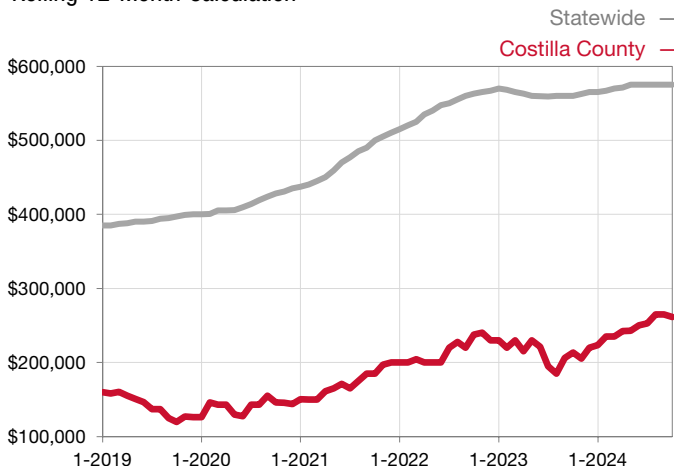
| Single Family                   | October   |           |                                   | Year to Date |              |                                   |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics                     | 2023      | 2024      | Percent Change from Previous Year | Thru 10-2023 | Thru 10-2024 | Percent Change from Previous Year |
| New Listings                    | 8         | 8         | 0.0%                              | 106          | 120          | + 13.2%                           |
| Sold Listings                   | 4         | 10        | + 150.0%                          | 44           | 61           | + 38.6%                           |
| Median Sales Price*             | \$340,000 | \$295,054 | - 13.2%                           | \$217,500    | \$265,000    | + 21.8%                           |
| Average Sales Price*            | \$296,250 | \$356,011 | + 20.2%                           | \$251,166    | \$291,234    | + 16.0%                           |
| Percent of List Price Received* | 99.9%     | 96.5%     | - 3.4%                            | 94.3%        | 95.5%        | + 1.3%                            |
| Days on Market Until Sale       | 37        | 106       | + 186.5%                          | 78           | 94           | + 20.5%                           |
| Inventory of Homes for Sale     | 56        | 60        | + 7.1%                            | --           | --           | --                                |
| Months Supply of Inventory      | 11.0      | 10.6      | - 3.6%                            | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | October |      |                                   | Year to Date |              |                                   |
|---------------------------------|---------|------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics                     | 2023    | 2024 | Percent Change from Previous Year | Thru 10-2023 | Thru 10-2024 | Percent Change from Previous Year |
| New Listings                    | 0       | 0    | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0       | 0    | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0     | \$0  | --                                | \$0          | \$0          | --                                |
| Average Sales Price*            | \$0     | \$0  | --                                | \$0          | \$0          | --                                |
| Percent of List Price Received* | 0.0%    | 0.0% | --                                | 0.0%         | 0.0%         | --                                |
| Days on Market Until Sale       | 0       | 0    | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0       | 0    | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0     | 0.0  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

