Local Market Update for October 2024





Not all agents are the same!



Third Congressional District

| Single Family | October | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2023 | 2024 | Percent Change from Previous Year | Thru 10-2023 | Thru 10-2024 | Percent Change from Previous Year |
| New Listings | 1,071 | 1,080 | + 0.8% | 11,904 | 12,384 | + 4.0% |
| Sold Listings | 803 | 809 | + 0.7% | 8,130 | 7,789 | - 4.2% |
| Median Sales Price* | \$415,000 | \$409,000 | - 1.4% | \$399,000 | \$410,000 | + 2.8% |
| Average Sales Price* | \$896,753 | \$789,721 | - 11.9% | \$716,212 | \$742,668 | + 3.7% |
| Percent of List Price Received* | 97.0% | 97.3% | + 0.3% | 97.6% | 97.7% | + 0.1% |
| Days on Market Until Sale | 92 | 96 | + 4.3% | 87 | 94 | + 8.0% |
| Inventory of Homes for Sale | 3,576 | 3,855 | + 7.8% | | | |
| Months Supply of Inventory | 4.5 | 5.1 | + 13.3% | | | |

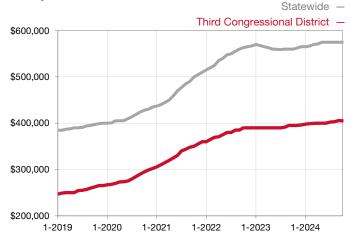
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | October | | | Year to Date | | | |
|---------------------------------|-------------|-------------|-----------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2023 | 2024 | Percent Change from Previous Year | Thru 10-2023 | Thru 10-2024 | Percent Change from Previous Year | |
| New Listings | 145 | 164 | + 13.1% | 1,730 | 1,901 | + 9.9% | |
| Sold Listings | 134 | 186 | + 38.8% | 1,337 | 1,279 | - 4.3% | |
| Median Sales Price* | \$597,500 | \$606,250 | + 1.5% | \$470,000 | \$489,900 | + 4.2% | |
| Average Sales Price* | \$1,239,171 | \$1,979,066 | + 59.7% | \$1,027,472 | \$1,170,158 | + 13.9% | |
| Percent of List Price Received* | 97.6% | 97.6% | 0.0% | 98.2% | 97.4% | - 0.8% | |
| Days on Market Until Sale | 101 | 229 | + 126.7% | 128 | 115 | - 10.2% | |
| Inventory of Homes for Sale | 514 | 601 | + 16.9% | | | | |
| Months Supply of Inventory | 4.1 | 5.0 | + 22.0% | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

