

# Local Market Update for December 2024

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure  
Your Agent is a REALTOR®

Not all agents  
are the same!



## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

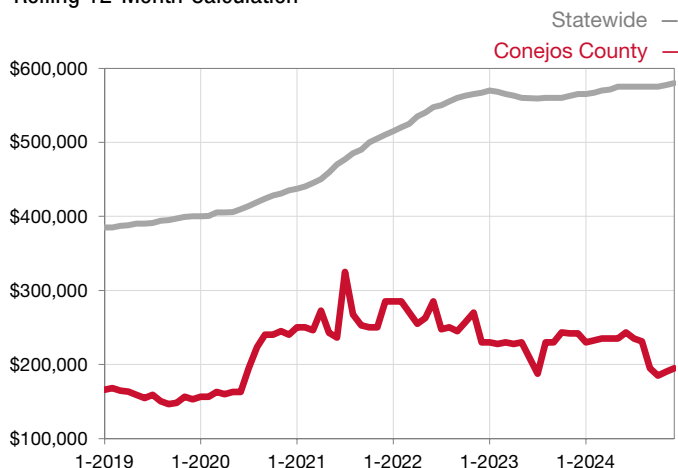
| Single Family                   | December  |           |                                   | Year to Date |              |                                   |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics                     | 2023      | 2024      | Percent Change from Previous Year | Thru 12-2023 | Thru 12-2024 | Percent Change from Previous Year |
| New Listings                    | 3         | 1         | - 66.7%                           | 64           | 64           | 0.0%                              |
| Sold Listings                   | 3         | 2         | - 33.3%                           | 39           | 29           | - 25.6%                           |
| Median Sales Price*             | \$149,900 | \$152,500 | + 1.7%                            | \$242,000    | \$195,000    | - 19.4%                           |
| Average Sales Price*            | \$145,800 | \$152,500 | + 4.6%                            | \$298,063    | \$319,638    | + 7.2%                            |
| Percent of List Price Received* | 88.2%     | 72.4%     | - 17.9%                           | 95.9%        | 91.0%        | - 5.1%                            |
| Days on Market Until Sale       | 100       | 134       | + 34.0%                           | 127          | 112          | - 11.8%                           |
| Inventory of Homes for Sale     | 20        | 16        | - 20.0%                           | --           | --           | --                                |
| Months Supply of Inventory      | 6.2       | 6.6       | + 6.5%                            | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | December |      |                                   | Year to Date |              |                                   |
|---------------------------------|----------|------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics                     | 2023     | 2024 | Percent Change from Previous Year | Thru 12-2023 | Thru 12-2024 | Percent Change from Previous Year |
| New Listings                    | 0        | 0    | --                                | 0            | 1            | --                                |
| Sold Listings                   | 0        | 0    | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0      | \$0  | --                                | \$0          | \$0          | --                                |
| Average Sales Price*            | \$0      | \$0  | --                                | \$0          | \$0          | --                                |
| Percent of List Price Received* | 0.0%     | 0.0% | --                                | 0.0%         | 0.0%         | --                                |
| Days on Market Until Sale       | 0        | 0    | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0        | 1    | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0      | 0.0  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

