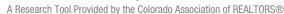
Local Market Update for December 2024





Not all agents are the same!



Fourth Congressional District

Single Family	December			Year to Date		
Key Metrics	2023	2024	Percent Change from Previous Year	Thru 12-2023	Thru 12-2024	Percent Change from Previous Year
New Listings	474	532	+ 12.2%	12,513	14,146	+ 13.1%
Sold Listings	627	805	+ 28.4%	10,132	10,561	+ 4.2%
Median Sales Price*	\$614,000	\$625,000	+ 1.8%	\$620,000	\$630,000	+ 1.6%
Average Sales Price*	\$682,715	\$707,111	+ 3.6%	\$685,872	\$712,989	+ 4.0%
Percent of List Price Received*	98.1%	98.5%	+ 0.4%	98.8%	98.8%	0.0%
Days on Market Until Sale	64	71	+ 10.9%	52	54	+ 3.8%
Inventory of Homes for Sale	2,033	2,168	+ 6.6%			
Months Supply of Inventory	2.4	2.5	+ 4.2%			

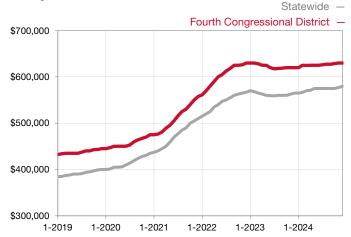
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
Key Metrics	2023	2024	Percent Change from Previous Year	Thru 12-2023	Thru 12-2024	Percent Change from Previous Year
New Listings	52	84	+ 61.5%	1,898	1,843	- 2.9%
Sold Listings	110	95	- 13.6%	1,643	1,340	- 18.4%
Median Sales Price*	\$471,139	\$425,000	- 9.8%	\$465,000	\$443,250	- 4.7%
Average Sales Price*	\$479,827	\$446,447	- 7.0%	\$482,269	\$467,298	- 3.1%
Percent of List Price Received*	99.0%	98.5%	- 0.5%	99.5%	99.1%	- 0.4%
Days on Market Until Sale	61	78	+ 27.9%	56	62	+ 10.7%
Inventory of Homes for Sale	298	314	+ 5.4%			
Months Supply of Inventory	2.2	2.8	+ 27.3%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

