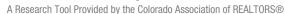
Local Market Update for December 2024





Not all agents are the same!





Seventh Congressional District

| Single Family | December | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2023 | 2024 | Percent Change from Previous Year | Thru 12-2023 | Thru 12-2024 | Percent Change from Previous Year |
| New Listings | 342 | 356 | + 4.1% | 10,170 | 11,637 | + 14.4% |
| Sold Listings | 520 | 618 | + 18.8% | 8,139 | 8,489 | + 4.3% |
| Median Sales Price* | \$615,500 | \$640,000 | + 4.0% | \$631,000 | \$650,000 | + 3.0% |
| Average Sales Price* | \$683,460 | \$740,603 | + 8.4% | \$716,227 | \$740,285 | + 3.4% |
| Percent of List Price Received* | 97.8% | 98.2% | + 0.4% | 99.1% | 98.8% | - 0.3% |
| Days on Market Until Sale | 55 | 58 | + 5.5% | 40 | 44 | + 10.0% |
| Inventory of Homes for Sale | 1,638 | 1,699 | + 3.7% | | | |
| Months Supply of Inventory | 2.4 | 2.4 | 0.0% | | | |

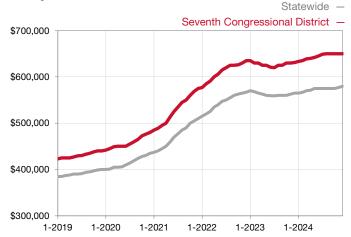
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | December | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2023 | 2024 | Percent Change from Previous Year | Thru 12-2023 | Thru 12-2024 | Percent Change from Previous Year |
| New Listings | 88 | 116 | + 31.8% | 2,541 | 2,845 | + 12.0% |
| Sold Listings | 144 | 139 | - 3.5% | 2,250 | 2,019 | - 10.3% |
| Median Sales Price* | \$417,500 | \$429,950 | + 3.0% | \$426,500 | \$429,375 | + 0.7% |
| Average Sales Price* | \$455,740 | \$446,442 | - 2.0% | \$464,892 | \$451,405 | - 2.9% |
| Percent of List Price Received* | 99.0% | 99.1% | + 0.1% | 99.6% | 99.1% | - 0.5% |
| Days on Market Until Sale | 49 | 57 | + 16.3% | 34 | 45 | + 32.4% |
| Inventory of Homes for Sale | 324 | 415 | + 28.1% | | | |
| Months Supply of Inventory | 1.7 | 2.5 | + 47.1% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

