

# Local Market Update for January 2025

A Research Tool Provided by the Colorado Association of REALTORS®

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## Lake County

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

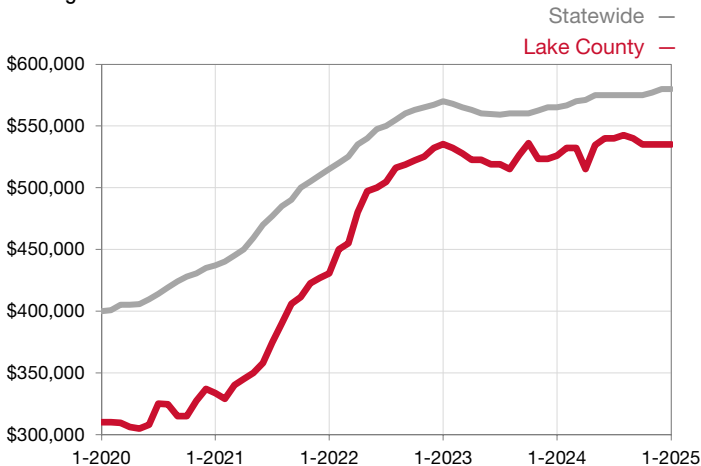
| Single Family                   | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2024      | 2025             | Percent Change from Previous Year | Thru 01-2024 | Thru 01-2025     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 7         | 9                | + 28.6%                           | 7            | 9                | + 28.6%                           |
| Sold Listings                   | 5         | 7                | + 40.0%                           | 5            | 7                | + 40.0%                           |
| Median Sales Price*             | \$540,000 | <b>\$645,000</b> | + 19.4%                           | \$540,000    | <b>\$645,000</b> | + 19.4%                           |
| Average Sales Price*            | \$552,800 | <b>\$777,832</b> | + 40.7%                           | \$552,800    | <b>\$777,832</b> | + 40.7%                           |
| Percent of List Price Received* | 94.6%     | <b>95.0%</b>     | + 0.4%                            | 94.6%        | <b>95.0%</b>     | + 0.4%                            |
| Days on Market Until Sale       | 52        | <b>73</b>        | + 40.4%                           | 52           | <b>73</b>        | + 40.4%                           |
| Inventory of Homes for Sale     | 37        | <b>40</b>        | + 8.1%                            | --           | --               | --                                |
| Months Supply of Inventory      | 4.5       | <b>4.0</b>       | - 11.1%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | January   |             |                                   | Year to Date |              |                                   |
|---------------------------------|-----------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2024      | 2025        | Percent Change from Previous Year | Thru 01-2024 | Thru 01-2025 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |             |                                   |              |              |                                   |
| New Listings                    | 1         | 1           | 0.0%                              | 1            | 1            | 0.0%                              |
| Sold Listings                   | 1         | 0           | - 100.0%                          | 1            | 0            | - 100.0%                          |
| Median Sales Price*             | \$410,000 | <b>\$0</b>  | - 100.0%                          | \$410,000    | <b>\$0</b>   | - 100.0%                          |
| Average Sales Price*            | \$410,000 | <b>\$0</b>  | - 100.0%                          | \$410,000    | <b>\$0</b>   | - 100.0%                          |
| Percent of List Price Received* | 100.0%    | <b>0.0%</b> | - 100.0%                          | 100.0%       | <b>0.0%</b>  | - 100.0%                          |
| Days on Market Until Sale       | 19        | 0           | - 100.0%                          | 19           | 0            | - 100.0%                          |
| Inventory of Homes for Sale     | 6         | <b>6</b>    | 0.0%                              | --           | --           | --                                |
| Months Supply of Inventory      | 5.1       | <b>3.0</b>  | - 41.2%                           | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

