Local Market Update for February 2025





Not all agents are the same!



Montrose County

Contact the Montrose Association of REALTORS® or Gunnison Country Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | February | | | Year to Date | | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2024 | 2025 | Percent Change from Previous Year | Thru 02-2024 | Thru 02-2025 | Percent Change from Previous Year | |
| New Listings | 48 | 51 | + 6.3% | 103 | 113 | + 9.7% | |
| Sold Listings | 43 | 42 | - 2.3% | 62 | 79 | + 27.4% | |
| Median Sales Price* | \$420,000 | \$460,500 | + 9.6% | \$416,250 | \$467,000 | + 12.2% | |
| Average Sales Price* | \$502,490 | \$492,350 | - 2.0% | \$464,288 | \$522,027 | + 12.4% | |
| Percent of List Price Received* | 98.0% | 96.7% | - 1.3% | 97.5% | 96.9% | - 0.6% | |
| Days on Market Until Sale | 116 | 138 | + 19.0% | 122 | 129 | + 5.7% | |
| Inventory of Homes for Sale | 142 | 156 | + 9.9% | | | | |
| Months Supply of Inventory | 3.0 | 3.1 | + 3.3% | | | | |

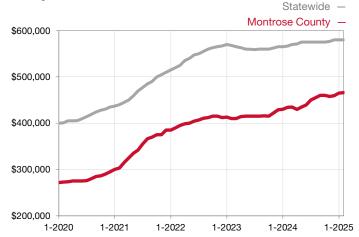
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | February | | | Year to Date | | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2024 | 2025 | Percent Change from Previous Year | Thru 02-2024 | Thru 02-2025 | Percent Change from Previous Year | |
| New Listings | 3 | 8 | + 166.7% | 7 | 13 | + 85.7% | |
| Sold Listings | 3 | 2 | - 33.3% | 3 | 5 | + 66.7% | |
| Median Sales Price* | \$280,000 | \$292,950 | + 4.6% | \$280,000 | \$386,000 | + 37.9% | |
| Average Sales Price* | \$281,633 | \$292,950 | + 4.0% | \$281,633 | \$399,780 | + 42.0% | |
| Percent of List Price Received* | 98.4% | 99.6% | + 1.2% | 98.4% | 99.3% | + 0.9% | |
| Days on Market Until Sale | 48 | 76 | + 58.3% | 48 | 54 | + 12.5% | |
| Inventory of Homes for Sale | 4 | 11 | + 175.0% | | | | |
| Months Supply of Inventory | 1.1 | 3.6 | + 227.3% | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

