

Local Market Update for April 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

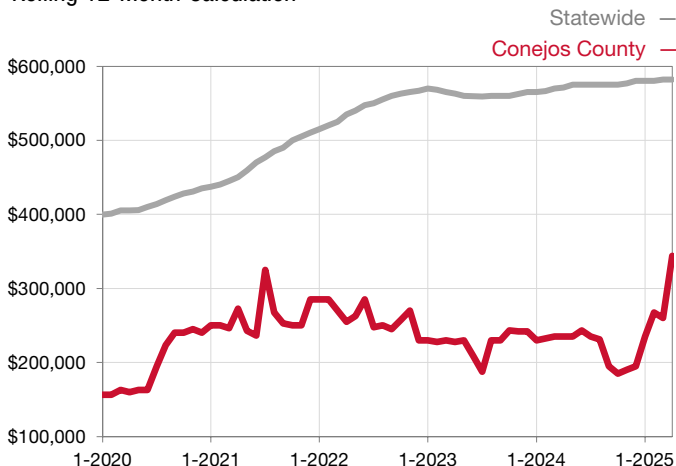
Single Family	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	18	8	- 55.6%	33	22	- 33.3%
Sold Listings	5	1	- 80.0%	11	5	- 54.5%
Median Sales Price*	\$185,000	\$344,000	+ 85.9%	\$180,000	\$260,000	+ 44.4%
Average Sales Price*	\$251,500	\$344,000	+ 36.8%	\$186,273	\$303,800	+ 63.1%
Percent of List Price Received*	94.5%	98.3%	+ 4.0%	89.2%	94.9%	+ 6.4%
Days on Market Until Sale	41	281	+ 585.4%	118	222	+ 88.1%
Inventory of Homes for Sale	33	31	- 6.1%	--	--	--
Months Supply of Inventory	10.2	14.8	+ 45.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

