Local Market Update for April 2025



A Research Tool Provided by the Colorado Association of REALTORS®

El Paso County

Contact the Pikes Peak Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family		April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year	
New Listings	1,293	1,568	+ 21.3%	4,103	4,873	+ 18.8%	
Sold Listings	858	943	+ 9.9%	2,924	3,080	+ 5.3%	
Median Sales Price*	\$499,000	\$495,000	- 0.8%	\$470,000	\$490,000	+ 4.3%	
Average Sales Price*	\$578,684	\$581,352	+ 0.5%	\$541,347	\$560,387	+ 3.5%	
Percent of List Price Received*	99.8%	99.4%	- 0.4%	99.5%	99.2%	- 0.3%	
Days on Market Until Sale	39	45	+ 15.4%	49	56	+ 14.3%	
Inventory of Homes for Sale	1,936	2,524	+ 30.4%				
Months Supply of Inventory	2.4	3.0	+ 25.0%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo		April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year	
New Listings	260	240	- 7.7%	834	837	+ 0.4%	
Sold Listings	130	151	+ 16.2%	476	471	- 1.1%	
Median Sales Price*	\$339,500	\$355,000	+ 4.6%	\$337,250	\$345,000	+ 2.3%	
Average Sales Price*	\$370,375	\$360,383	- 2.7%	\$361,458	\$363,343	+ 0.5%	
Percent of List Price Received*	99.2%	99.0%	- 0.2%	99.4%	98.7%	- 0.7%	
Days on Market Until Sale	40	57	+ 42.5%	47	68	+ 44.7%	
Inventory of Homes for Sale	456	551	+ 20.8%				
Months Supply of Inventory	3.5	4.2	+ 20.0%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

