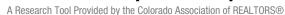
## **Local Market Update for April 2025**





Not all agents are the same!





## **Las Animas County**

| Single Family                   | April     |           |                                      | Year to Date |              |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2024      | 2025      | Percent Change<br>from Previous Year | Thru 04-2024 | Thru 04-2025 | Percent Change<br>from Previous Year |  |
| New Listings                    | 13        | 28        | + 115.4%                             | 42           | 80           | + 90.5%                              |  |
| Sold Listings                   | 5         | 12        | + 140.0%                             | 32           | 40           | + 25.0%                              |  |
| Median Sales Price*             | \$251,850 | \$367,500 | + 45.9%                              | \$255,000    | \$214,950    | - 15.7%                              |  |
| Average Sales Price*            | \$212,370 | \$355,042 | + 67.2%                              | \$295,699    | \$263,979    | - 10.7%                              |  |
| Percent of List Price Received* | 95.9%     | 90.4%     | - 5.7%                               | 95.1%        | 91.4%        | - 3.9%                               |  |
| Days on Market Until Sale       | 104       | 128       | + 23.1%                              | 140          | 117          | - 16.4%                              |  |
| Inventory of Homes for Sale     | 58        | 98        | + 69.0%                              |              |              |                                      |  |
| Months Supply of Inventory      | 5.8       | 10.8      | + 86.2%                              |              |              |                                      |  |

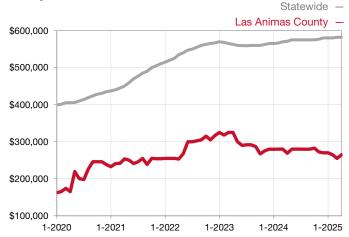
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | April |      |                                      | Year to Date |              |                                      |  |
|---------------------------------|-------|------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2024  | 2025 | Percent Change<br>from Previous Year | Thru 04-2024 | Thru 04-2025 | Percent Change<br>from Previous Year |  |
| New Listings                    | 0     | 0    |                                      | 0            | 0            |                                      |  |
| Sold Listings                   | 0     | 0    |                                      | 0            | 0            |                                      |  |
| Median Sales Price*             | \$0   | \$0  |                                      | \$0          | \$0          |                                      |  |
| Average Sales Price*            | \$0   | \$0  |                                      | \$0          | \$0          |                                      |  |
| Percent of List Price Received* | 0.0%  | 0.0% |                                      | 0.0%         | 0.0%         |                                      |  |
| Days on Market Until Sale       | 0     | 0    |                                      | 0            | 0            |                                      |  |
| Inventory of Homes for Sale     | 0     | 0    |                                      |              |              |                                      |  |
| Months Supply of Inventory      | 0.0   | 0.0  |                                      |              |              |                                      |  |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single Family

Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

