

Local Market Update for September 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

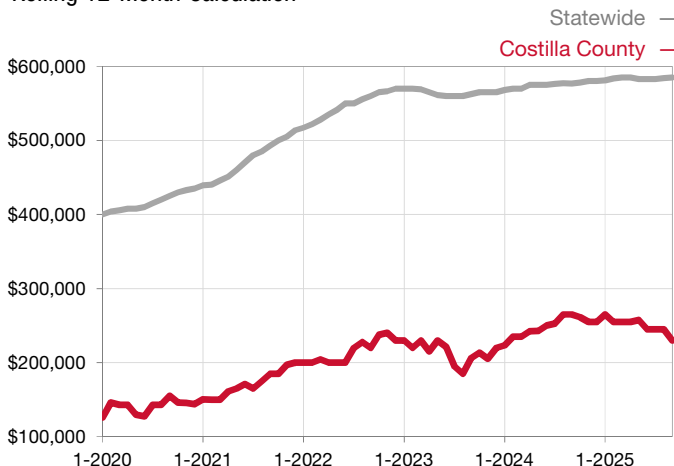
Single Family	September			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year
New Listings	11	15	+ 36.4%	111	95	- 14.4%
Sold Listings	6	7	+ 16.7%	51	33	- 35.3%
Median Sales Price*	\$347,500	\$190,000	- 45.3%	\$265,000	\$240,000	- 9.4%
Average Sales Price*	\$339,150	\$240,000	- 29.2%	\$278,532	\$258,024	- 7.4%
Percent of List Price Received*	97.6%	93.6%	- 4.1%	95.3%	95.2%	- 0.1%
Days on Market Until Sale	56	134	+ 139.3%	91	153	+ 68.1%
Inventory of Homes for Sale	71	63	- 11.3%	--	--	--
Months Supply of Inventory	13.7	13.7	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

