

Local Market Update for September 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Otero County

Contact the Pueblo Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

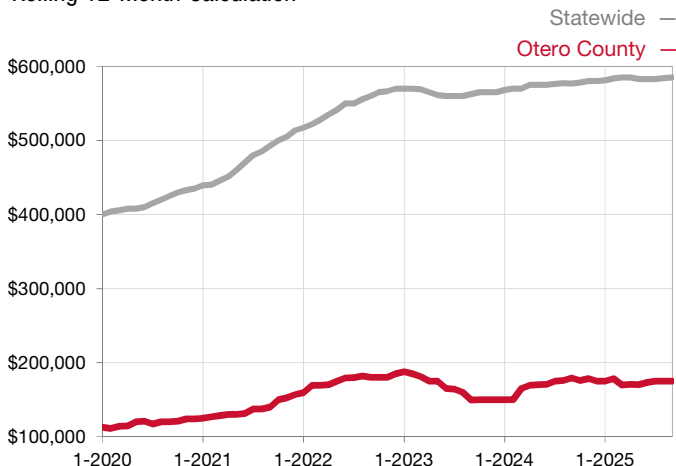
| Single Family | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2024 | 2025 | Percent Change from Previous Year | Thru 09-2024 | Thru 09-2025 | Percent Change from Previous Year |
| New Listings | 32 | 28 | - 12.5% | 219 | 220 | + 0.5% |
| Sold Listings | 12 | 15 | + 25.0% | 143 | 136 | - 4.9% |
| Median Sales Price* | \$175,000 | \$208,000 | + 18.9% | \$175,000 | \$175,000 | 0.0% |
| Average Sales Price* | \$352,696 | \$205,173 | - 41.8% | \$210,754 | \$254,351 | + 20.7% |
| Percent of List Price Received* | 93.2% | 94.2% | + 1.1% | 94.4% | 93.1% | - 1.4% |
| Days on Market Until Sale | 72 | 103 | + 43.1% | 117 | 141 | + 20.5% |
| Inventory of Homes for Sale | 106 | 96 | - 9.4% | -- | -- | -- |
| Months Supply of Inventory | 6.2 | 6.4 | + 3.2% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | September | | | Year to Date | | |
|---------------------------------|-----------|------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2024 | 2025 | Percent Change from Previous Year | Thru 09-2024 | Thru 09-2025 | Percent Change from Previous Year |
| New Listings | 0 | 0 | -- | 0 | 1 | -- |
| Sold Listings | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Average Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 1 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

