

Local Market Update for October 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

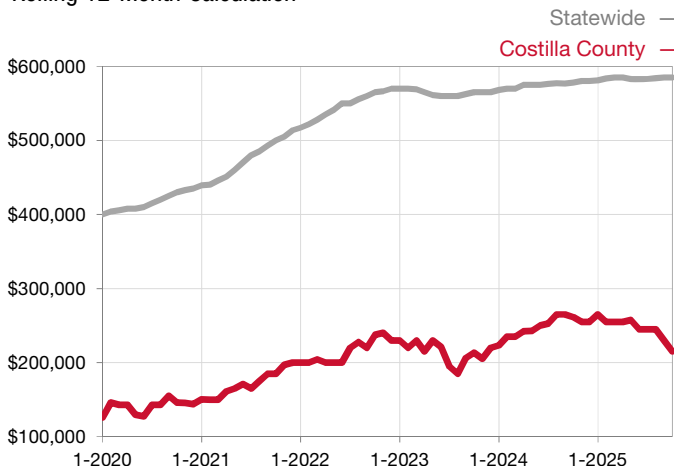
Single Family	October			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 10-2024	Thru 10-2025	Percent Change from Previous Year
New Listings	8	12	+ 50.0%	119	107	- 10.1%
Sold Listings	10	9	- 10.0%	61	42	- 31.1%
Median Sales Price*	\$295,054	\$110,000	- 62.7%	\$265,000	\$230,000	- 13.2%
Average Sales Price*	\$356,011	\$160,027	- 55.0%	\$291,234	\$237,025	- 18.6%
Percent of List Price Received*	96.5%	86.8%	- 10.1%	95.5%	93.4%	- 2.2%
Days on Market Until Sale	106	73	- 31.1%	94	135	+ 43.6%
Inventory of Homes for Sale	66	64	- 3.0%	--	--	--
Months Supply of Inventory	11.6	14.2	+ 22.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 10-2024	Thru 10-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

