Local Market Update for October 2025





Not all agents are the same!





Larimer County

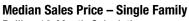
Contact the Estes Park Board of REALTORS®, Fort Collins Board of REALTORS®, Boulder Area REALTOR® Association, Longmont Association of REALTORS®, Loveland/Berthoud Association of REALTORS®, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	October			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 10-2024	Thru 10-2025	Percent Change from Previous Year
New Listings	514	498	- 3.1%	5,568	6,332	+ 13.7%
Sold Listings	389	386	- 0.8%	3,548	3,989	+ 12.4%
Median Sales Price*	\$599,000	\$590,000	- 1.5%	\$595,000	\$590,000	- 0.8%
Average Sales Price*	\$676,547	\$691,176	+ 2.2%	\$697,323	\$698,075	+ 0.1%
Percent of List Price Received*	98.2%	98.5%	+ 0.3%	99.0%	98.9%	- 0.1%
Days on Market Until Sale	71	73	+ 2.8%	62	67	+ 8.1%
Inventory of Homes for Sale	1,290	1,370	+ 6.2%			
Months Supply of Inventory	3.8	3.5	- 7.9%			

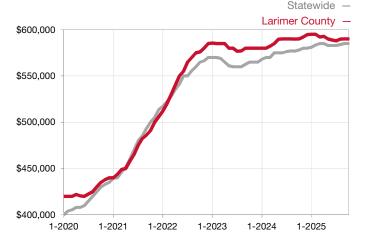
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 10-2024	Thru 10-2025	Percent Change from Previous Year
New Listings	180	134	- 25.6%	1,573	1,731	+ 10.0%
Sold Listings	95	88	- 7.4%	1,029	1,002	- 2.6%
Median Sales Price*	\$420,000	\$413,950	- 1.4%	\$416,500	\$410,450	- 1.5%
Average Sales Price*	\$437,049	\$469,444	+ 7.4%	\$440,115	\$438,681	- 0.3%
Percent of List Price Received*	98.6%	97.6%	- 1.0%	99.1%	98.7%	- 0.4%
Days on Market Until Sale	65	84	+ 29.2%	80	87	+ 8.7%
Inventory of Homes for Sale	441	439	- 0.5%			
Months Supply of Inventory	4.4	4.5	+ 2.3%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation Statewide -**Larimer County** \$440,000 \$420,000 \$400,000 \$380,000 \$360,000 \$340,000 \$320,000 \$300,000 1-2020 1-2021 1-2022 1-2023 1-2024 1-2025