Local Market Update for October 2025





Not all agents are the same!



Third Congressional District

Single Family	October			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 10-2024	Thru 10-2025	Percent Change from Previous Year
New Listings	1,101	1,057	- 4.0%	12,393	13,172	+ 6.3%
Sold Listings	824	836	+ 1.5%	7,773	7,831	+ 0.7%
Median Sales Price*	\$407,000	\$416,040	+ 2.2%	\$410,000	\$420,000	+ 2.4%
Average Sales Price*	\$778,153	\$775,045	- 0.4%	\$742,684	\$774,559	+ 4.3%
Percent of List Price Received*	97.3%	96.3%	- 1.0%	97.6%	97.2%	- 0.4%
Days on Market Until Sale	95	102	+ 7.4%	94	98	+ 4.3%
Inventory of Homes for Sale	4,072	4,463	+ 9.6%			
Months Supply of Inventory	5.4	5.8	+ 7.4%			

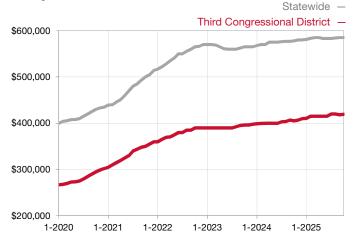
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 10-2024	Thru 10-2025	Percent Change from Previous Year	
New Listings	168	138	- 17.9%	1,912	2,105	+ 10.1%	
Sold Listings	189	133	- 29.6%	1,282	1,231	- 4.0%	
Median Sales Price*	\$625,000	\$510,000	- 18.4%	\$490,000	\$435,000	- 11.2%	
Average Sales Price*	\$1,986,064	\$1,126,484	- 43.3%	\$1,170,803	\$1,038,700	- 11.3%	
Percent of List Price Received*	97.6%	97.1%	- 0.5%	97.5%	97.3%	- 0.2%	
Days on Market Until Sale	230	124	- 46.1%	116	109	- 6.0%	
Inventory of Homes for Sale	620	740	+ 19.4%				
Months Supply of Inventory	5.1	6.0	+ 17.6%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

