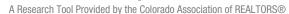
Local Market Update for November 2025





Not all agents are the same!





Costilla County

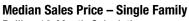
Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	November			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 11-2024	Thru 11-2025	Percent Change from Previous Year	
New Listings	6	5	- 16.7%	125	112	- 10.4%	
Sold Listings	7	3	- 57.1%	68	45	- 33.8%	
Median Sales Price*	\$192,000	\$525,000	+ 173.4%	\$260,000	\$240,000	- 7.7%	
Average Sales Price*	\$242,671	\$441,666	+ 82.0%	\$286,235	\$250,668	- 12.4%	
Percent of List Price Received*	97.5%	93.6%	- 4.0%	95.7%	93.4%	- 2.4%	
Days on Market Until Sale	96	207	+ 115.6%	94	140	+ 48.9%	
Inventory of Homes for Sale	60	58	- 3.3%				
Months Supply of Inventory	9.9	13.9	+ 40.4%				

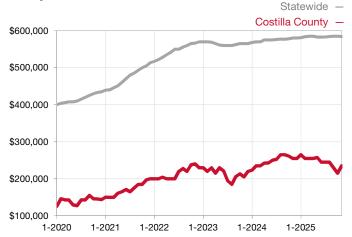
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 11-2024	Thru 11-2025	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

