

# Local Market Update for November 2025

A Research Tool Provided by the Colorado Association of REALTORS®

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## Lake County

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

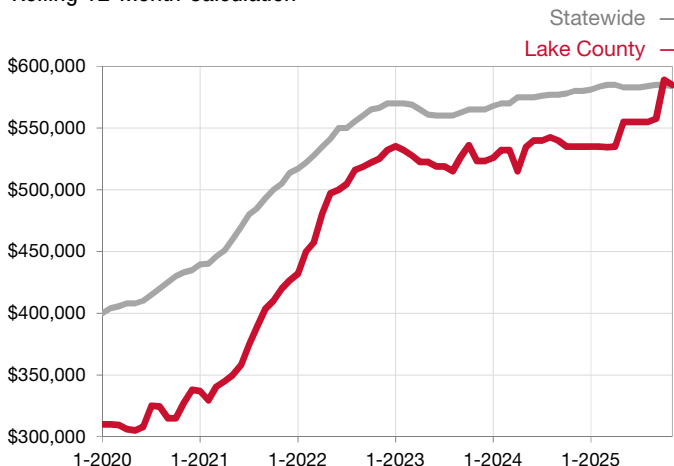
Single Family	November			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 11-2024	Thru 11-2025	Percent Change from Previous Year
New Listings	15	5	- 66.7%	170	159	- 6.5%
Sold Listings	5	5	0.0%	110	105	- 4.5%
Median Sales Price*	\$480,000	<b>\$420,000</b>	- 12.5%	\$535,000	<b>\$595,000</b>	+ 11.2%
Average Sales Price*	\$518,800	<b>\$503,000</b>	- 3.0%	\$556,160	<b>\$715,843</b>	+ 28.7%
Percent of List Price Received*	92.9%	<b>94.2%</b>	+ 1.4%	96.2%	<b>97.2%</b>	+ 1.0%
Days on Market Until Sale	43	<b>156</b>	+ 262.8%	53	<b>88</b>	+ 66.0%
Inventory of Homes for Sale	56	<b>42</b>	- 25.0%	--	--	--
Months Supply of Inventory	5.7	<b>4.5</b>	- 21.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 11-2024	Thru 11-2025	Percent Change from Previous Year
New Listings	2	1	- 50.0%	28	17	- 39.3%
Sold Listings	1	1	0.0%	18	12	- 33.3%
Median Sales Price*	\$415,000	<b>\$365,000</b>	- 12.0%	\$392,500	<b>\$365,000</b>	- 7.0%
Average Sales Price*	\$415,000	<b>\$365,000</b>	- 12.0%	\$384,556	<b>\$450,758</b>	+ 17.2%
Percent of List Price Received*	98.8%	<b>97.6%</b>	- 1.2%	98.6%	<b>98.7%</b>	+ 0.1%
Days on Market Until Sale	39	<b>4</b>	- 89.7%	47	<b>64</b>	+ 36.2%
Inventory of Homes for Sale	5	<b>6</b>	+ 20.0%	--	--	--
Months Supply of Inventory	2.6	<b>4.2</b>	+ 61.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

