

# Local Market Update for December 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure  
Your Agent is a REALTOR®

Not all agents  
are the same!



## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

### Single Family

Key Metrics	December			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 12-2024	Thru 12-2025	Percent Change from Previous Year
New Listings	5	8	+ 60.0%	130	120	- 7.7%
Sold Listings	5	6	+ 20.0%	73	51	- 30.1%
Median Sales Price*	\$150,000	\$87,500	- 41.7%	\$255,000	\$209,800	- 17.7%
Average Sales Price*	\$251,400	\$96,167	- 61.7%	\$283,849	\$232,491	- 18.1%
Percent of List Price Received*	91.8%	91.3%	- 0.5%	95.5%	93.2%	- 2.4%
Days on Market Until Sale	182	122	- 33.0%	100	138	+ 38.0%
Inventory of Homes for Sale	49	51	+ 4.1%	--	--	--
Months Supply of Inventory	8.1	12.0	+ 48.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

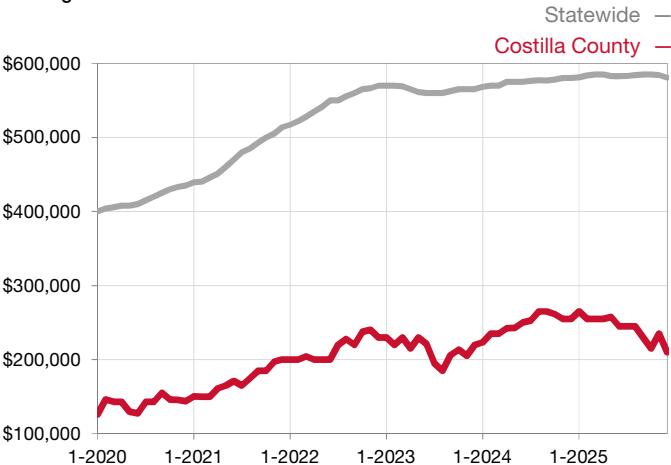
### Townhouse/Condo

Key Metrics	December			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 12-2024	Thru 12-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

