

Local Market Update for January 2026

A Research Tool Provided by the Colorado Association of REALTORS®

Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family

Key Metrics	January			Year to Date		
	2025	2026	Percent Change from Previous Year	Thru 01-2025	Thru 01-2026	Percent Change from Previous Year
New Listings	9	8	- 11.1%	9	8	- 11.1%
Sold Listings	4	6	+ 50.0%	4	6	+ 50.0%
Median Sales Price*	\$350,000	\$232,500	- 33.6%	\$350,000	\$232,500	- 33.6%
Average Sales Price*	\$301,250	\$297,833	- 1.1%	\$301,250	\$297,833	- 1.1%
Percent of List Price Received*	96.9%	95.3%	- 1.7%	96.9%	95.3%	- 1.7%
Days on Market Until Sale	112	189	+ 68.8%	112	189	+ 68.8%
Inventory of Homes for Sale	46	50	+ 8.7%	--	--	--
Months Supply of Inventory	7.4	11.3	+ 52.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

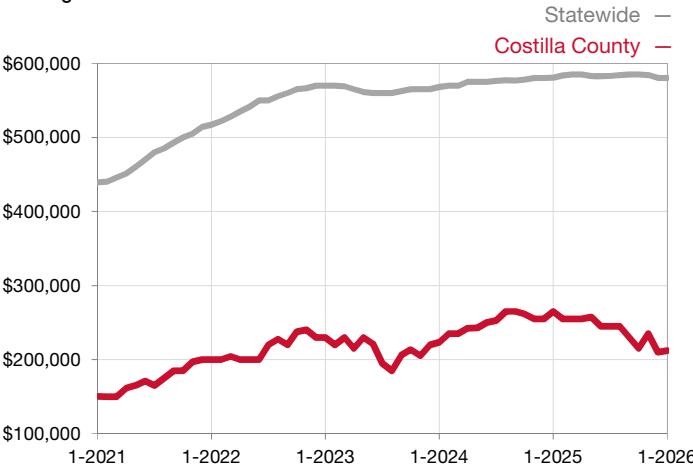
Townhouse/Condo

Key Metrics	January			Year to Date		
	2025	2026	Percent Change from Previous Year	Thru 01-2025	Thru 01-2026	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

