Local Market Update - March 2017

A RESEARCH TOOL PROVIDED BY THE **COLUMBUS REALTORS®**BASED ON RESIDENTIAL LISTING DATA ONLY



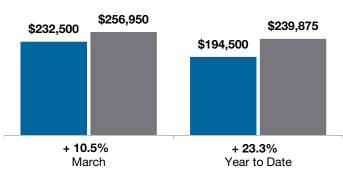
Vear to Date

Westerville (Corp.)

Franklin and Delaware Counties	IVIAI CI I			rear to Date		
	2016	2017	+/-	2016	2017	+/-
Closed Sales	40	50	+ 25.0%	100	102	+ 2.0%
In Contracts		82			146	
Average Sales Price	\$227,331	\$248,387	+ 9.3%	\$200,089	\$245,145	+ 22.5%
Median Sales Price**	\$232,500	\$256,950	+ 10.5%	\$194,500	\$239,875	+ 23.3%
Average Price per Square Foot**	\$115.12	\$126.88	+ 10.2%	\$113.72	\$125.39	+ 10.3%
Percent of Original List Price Received**	98.1%	98.3%	+ 0.2%	96.9%	97.2%	+ 0.3%
Percent of Last List Price Received**	98.7%	99.4%	+ 0.7%	97.9%	98.3%	+ 0.4%
Days on Market Until Sale	31	39	+ 25.8%	37	43	+ 16.2%
New Listings	58	59	+ 1.7%	129	140	+ 8.5%
Median List Price of New Listings	\$224,900	\$264,900	+ 17.8%	\$224,950	\$260,200	+ 15.7%
Median List Price at Time of Sale	\$239,950	\$257,250	+ 7.2%	\$199,000	\$244,950	+ 23.1%
Inventory of Homes for Sale		38				
Months Supply of Inventory		0.7				

March





Change in Median Sales Price from Prior Year (6-Month Average)†



^{**} Does not account for seller concessions.

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