

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Champaign County

September

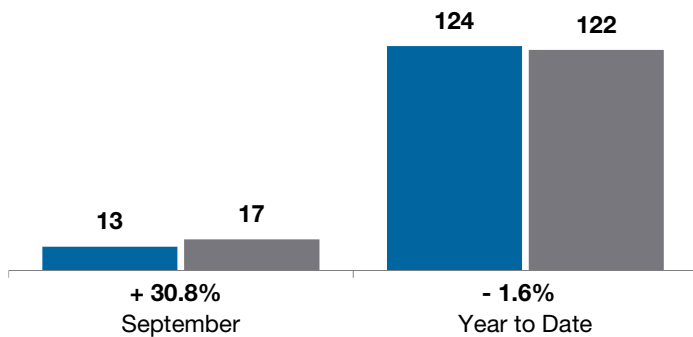
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
Closed Sales	13	17	+ 30.8%	124	122	- 1.6%
In Contracts	--	20	--	--	135	--
Average Sales Price	\$180,208	\$156,182	- 13.3%	\$145,063	\$159,923	+ 10.2%
Median Sales Price*	\$146,000	\$160,900	+ 10.2%	\$132,750	\$151,250	+ 13.9%
Average Price per Square Foot*	\$105.48	\$96.22	- 8.8%	\$81.89	\$90.16	+ 10.1%
Percent of Original List Price Received*	93.6%	95.9%	+ 2.5%	93.7%	95.6%	+ 2.0%
Percent of Last List Price Received*	96.3%	96.8%	+ 0.5%	96.5%	98.3%	+ 1.9%
Days on Market Until Sale	75	28	- 62.7%	82	44	- 46.3%
New Listings	23	17	- 26.1%	152	181	+ 19.1%
Median List Price of New Listings	\$136,000	\$159,900	+ 17.6%	\$134,450	\$149,325	+ 11.1%
Median List Price at Time of Sale	\$149,900	\$159,900	+ 6.7%	\$134,900	\$149,900	+ 11.1%
Inventory of Homes for Sale	--	52	--	--	--	--
Months Supply of Inventory	--	3.5	--	--	--	--

* Does not account for seller concessions.

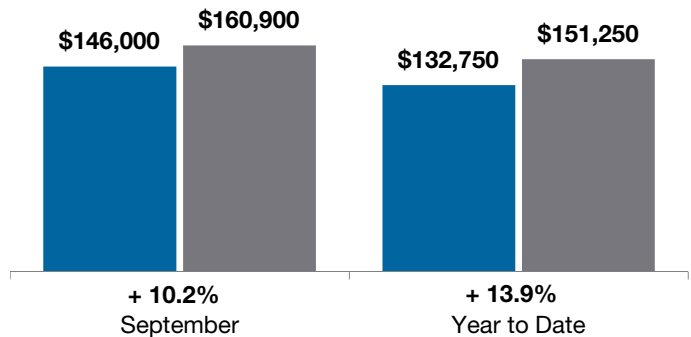
Closed Sales

■ 2017 ■ 2018

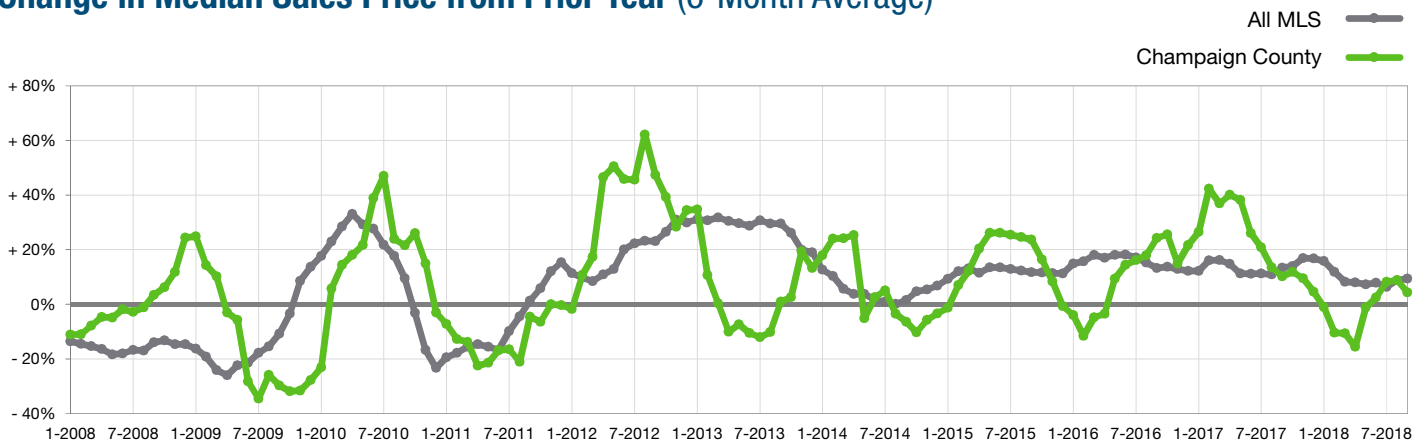


Median Sales Price

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

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