

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Fairfield County

September

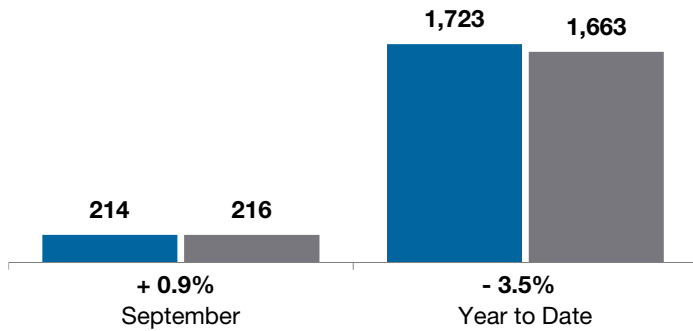
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
Closed Sales	214	216	+ 0.9%	1,723	1,663	- 3.5%
In Contracts	--	221	--	--	1,782	--
Average Sales Price	\$207,553	\$208,512	+ 0.5%	\$197,834	\$211,462	+ 6.9%
Median Sales Price*	\$187,000	\$187,900	+ 0.5%	\$185,000	\$197,950	+ 7.0%
Average Price per Square Foot*	\$103.92	\$109.17	+ 5.1%	\$100.72	\$110.22	+ 9.4%
Percent of Original List Price Received*	96.9%	96.3%	- 0.6%	96.4%	97.3%	+ 0.9%
Percent of Last List Price Received*	98.0%	98.3%	+ 0.3%	98.1%	98.7%	+ 0.6%
Days on Market Until Sale	24	28	+ 16.7%	41	35	- 14.6%
New Listings	199	218	+ 9.5%	2,106	2,067	- 1.9%
Median List Price of New Listings	\$184,900	\$209,900	+ 13.5%	\$198,900	\$214,900	+ 8.0%
Median List Price at Time of Sale	\$189,900	\$190,000	+ 0.1%	\$185,000	\$199,000	+ 7.6%
Inventory of Homes for Sale	--	366	--	--	--	--
Months Supply of Inventory	--	2.0	--	--	--	--

* Does not account for seller concessions.

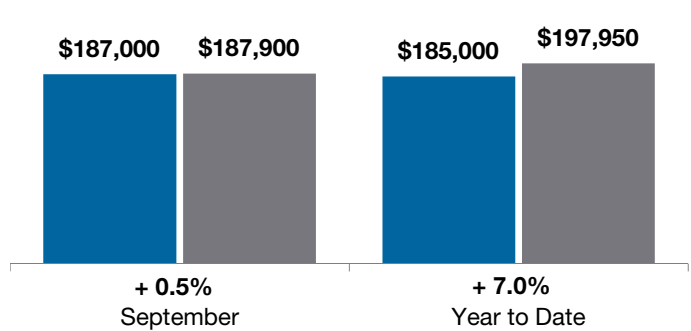
Closed Sales

■ 2017 ■ 2018

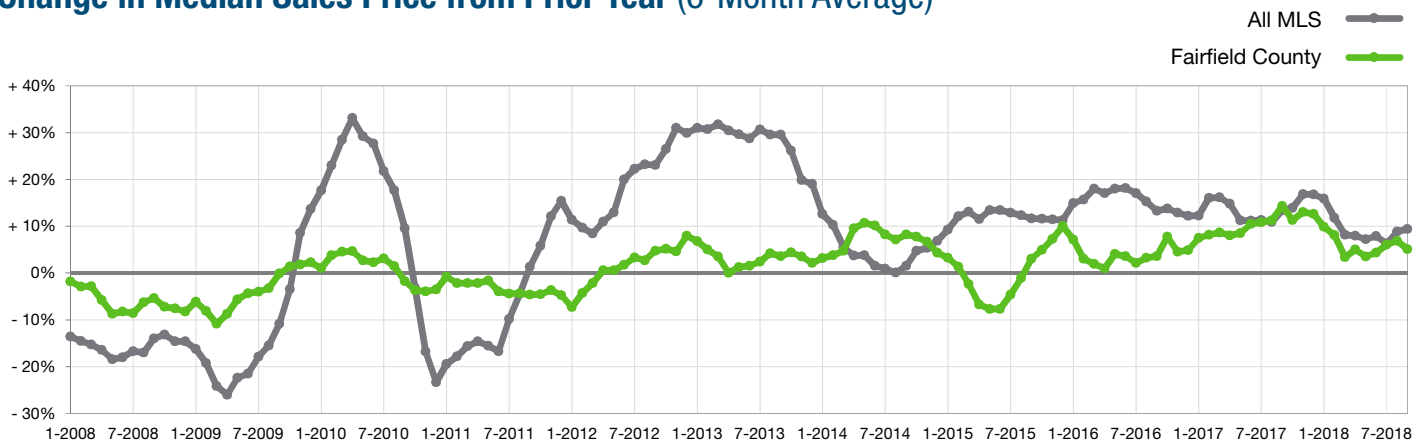


Median Sales Price

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

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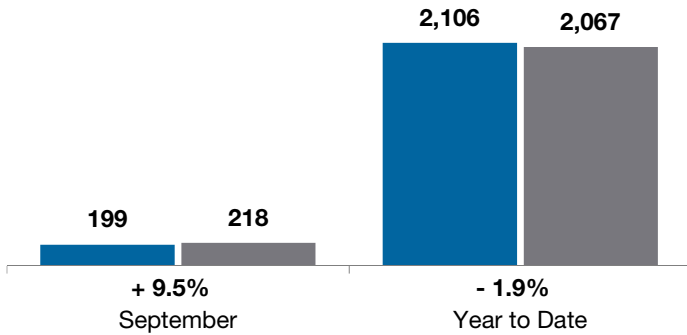
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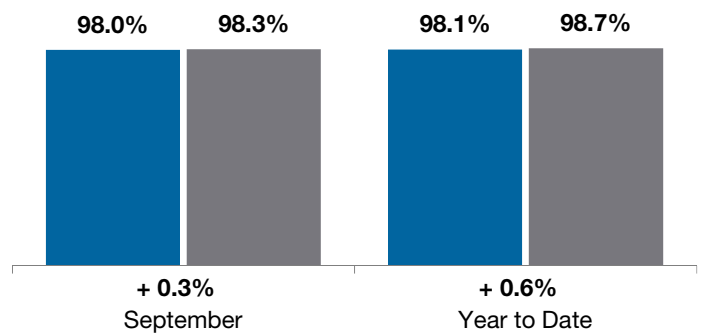
New Listings

■ 2017 ■ 2018



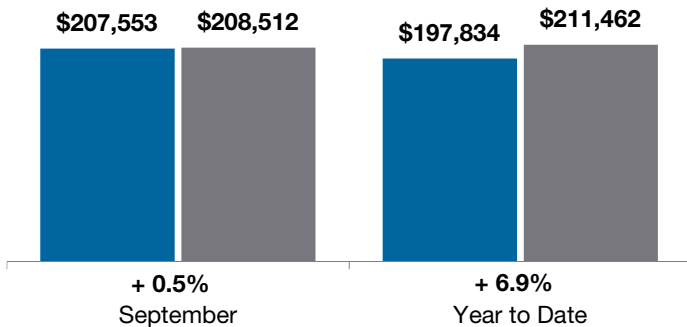
Pct of Last List Price Received

■ 2017 ■ 2018



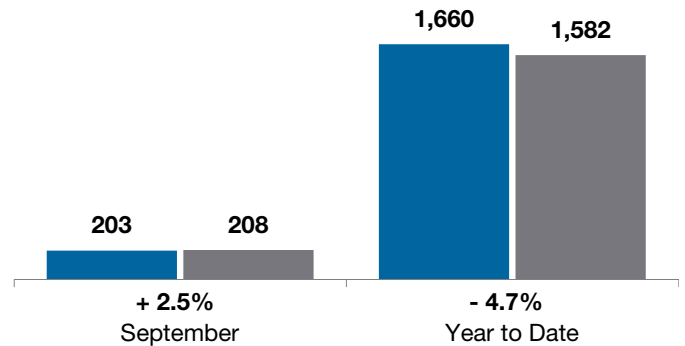
Average Sales Price

■ 2017 ■ 2018



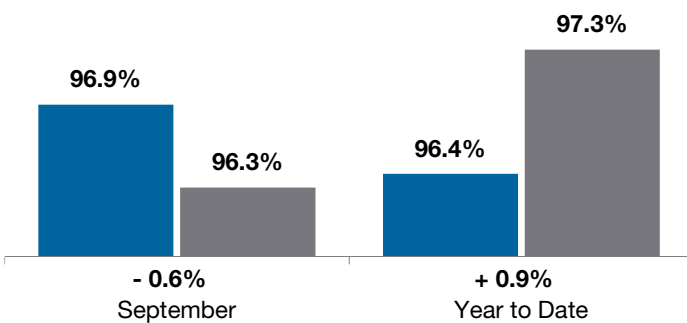
Single Family Sales

■ 2017 ■ 2018



Pct. of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

