

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Fayette County

September

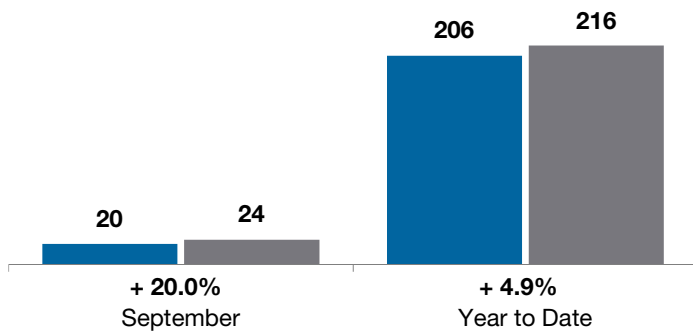
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
Closed Sales	20	24	+ 20.0%	206	216	+ 4.9%
In Contracts	--	24	--	--	223	--
Average Sales Price	\$121,985	\$118,074	- 3.2%	\$124,302	\$124,002	- 0.2%
Median Sales Price*	\$115,000	\$120,000	+ 4.3%	\$108,000	\$113,500	+ 5.1%
Average Price per Square Foot*	\$80.03	\$73.58	- 8.1%	\$70.34	\$77.22	+ 9.8%
Percent of Original List Price Received*	95.4%	95.0%	- 0.4%	93.8%	95.5%	+ 1.8%
Percent of Last List Price Received*	97.5%	97.8%	+ 0.3%	95.9%	97.4%	+ 1.6%
Days on Market Until Sale	30	43	+ 43.3%	54	42	- 22.2%
New Listings	38	33	- 13.2%	275	292	+ 6.2%
Median List Price of New Listings	\$104,900	\$144,900	+ 38.1%	\$109,000	\$119,500	+ 9.6%
Median List Price at Time of Sale	\$114,950	\$123,500	+ 7.4%	\$109,900	\$117,450	+ 6.9%
Inventory of Homes for Sale	--	76	--	--	--	--
Months Supply of Inventory	--	3.1	--	--	--	--

* Does not account for seller concessions.

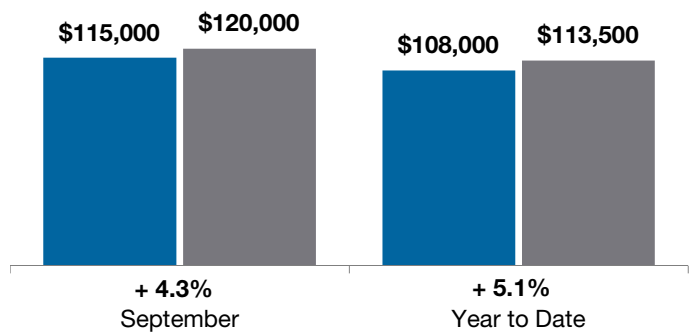
Closed Sales

■ 2017 ■ 2018

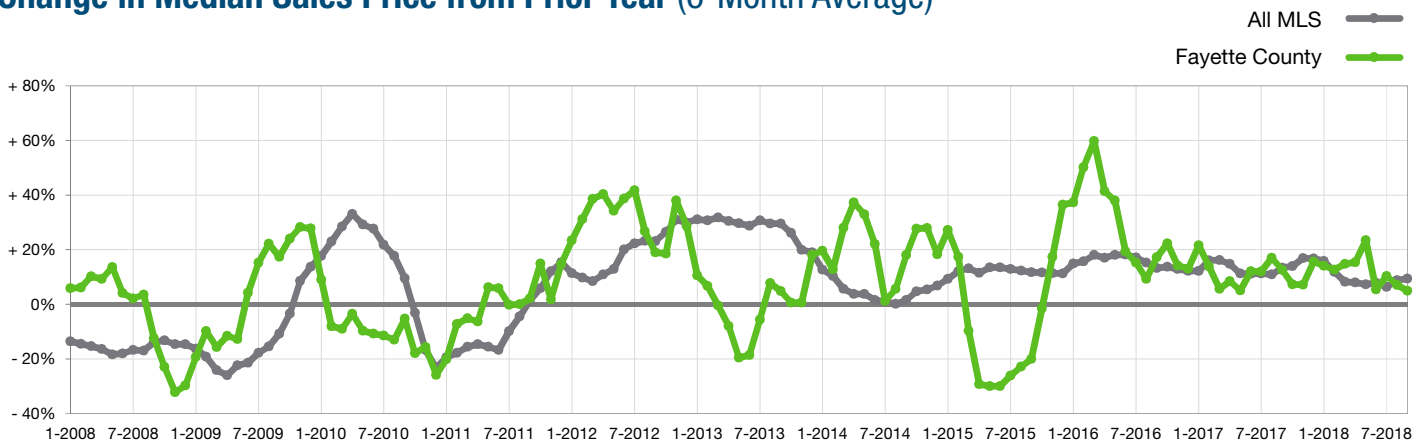


Median Sales Price

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

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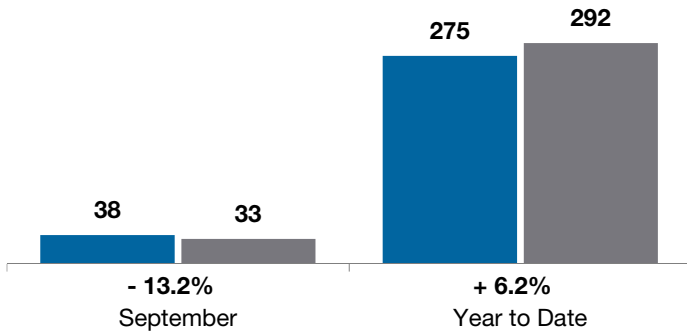
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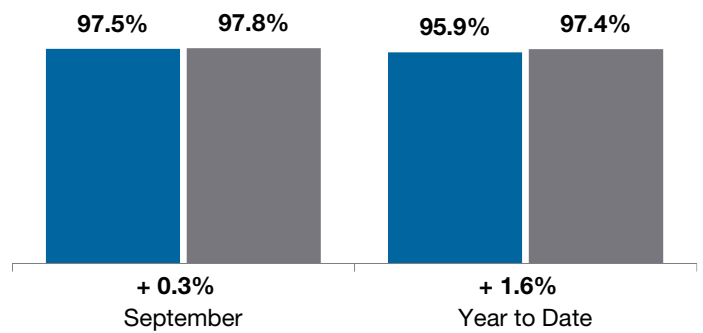
New Listings

■ 2017 ■ 2018



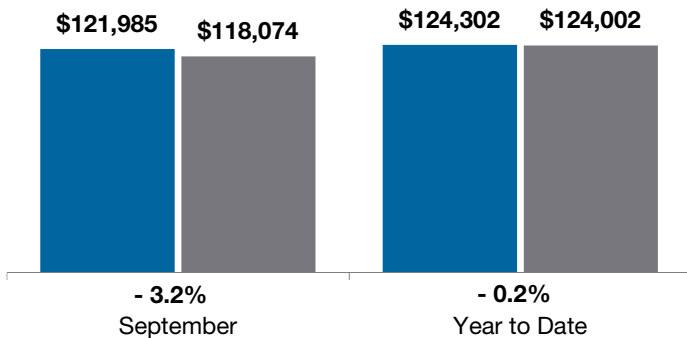
Pct of Last List Price Received

■ 2017 ■ 2018



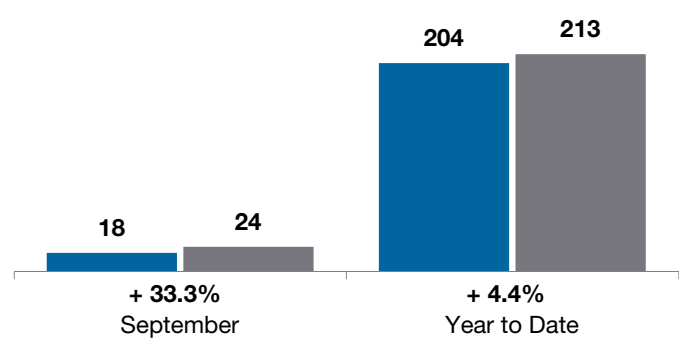
Average Sales Price

■ 2017 ■ 2018



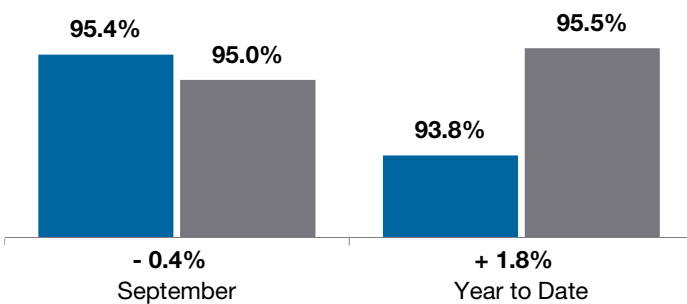
Single Family Sales

■ 2017 ■ 2018



Pct. of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

