

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



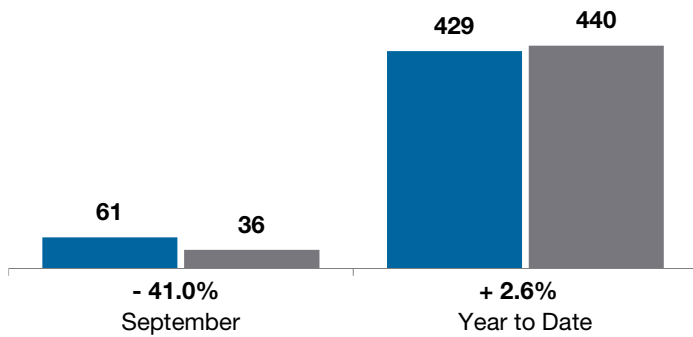
Hilliard (Corp.)

Franklin County	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Closed Sales	61	36	- 41.0%	429	440	+ 2.6%
In Contracts	--	48	--	--	465	--
Average Sales Price	\$252,817	\$294,979	+ 16.7%	\$259,696	\$277,702	+ 6.9%
Median Sales Price*	\$229,500	\$296,200	+ 29.1%	\$255,000	\$274,950	+ 7.8%
Average Price per Square Foot*	\$131.39	\$140.86	+ 7.2%	\$130.51	\$137.99	+ 5.7%
Percent of Original List Price Received*	98.2%	98.1%	- 0.1%	98.8%	98.9%	+ 0.1%
Percent of Last List Price Received*	98.6%	98.8%	+ 0.2%	99.1%	99.5%	+ 0.4%
Days on Market Until Sale	25	16	- 36.0%	21	23	+ 9.5%
New Listings	38	46	+ 21.1%	533	528	- 0.9%
Median List Price of New Listings	\$266,450	\$264,950	- 0.6%	\$269,900	\$285,000	+ 5.6%
Median List Price at Time of Sale	\$230,000	\$296,200	+ 28.8%	\$249,900	\$273,200	+ 9.3%
Inventory of Homes for Sale	--	72	--	--	--	--
Months Supply of Inventory	--	1.5	--	--	--	--

* Does not account for seller concessions.

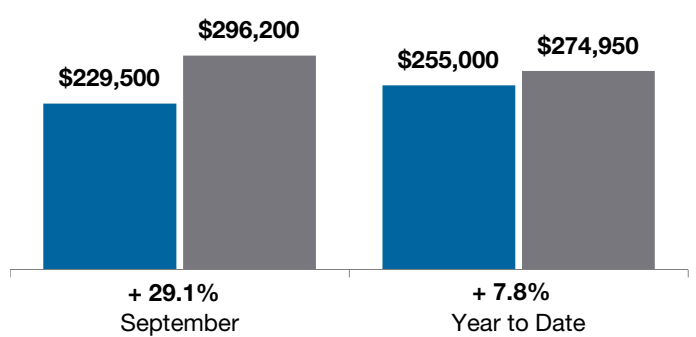
Closed Sales

■ 2017 ■ 2018

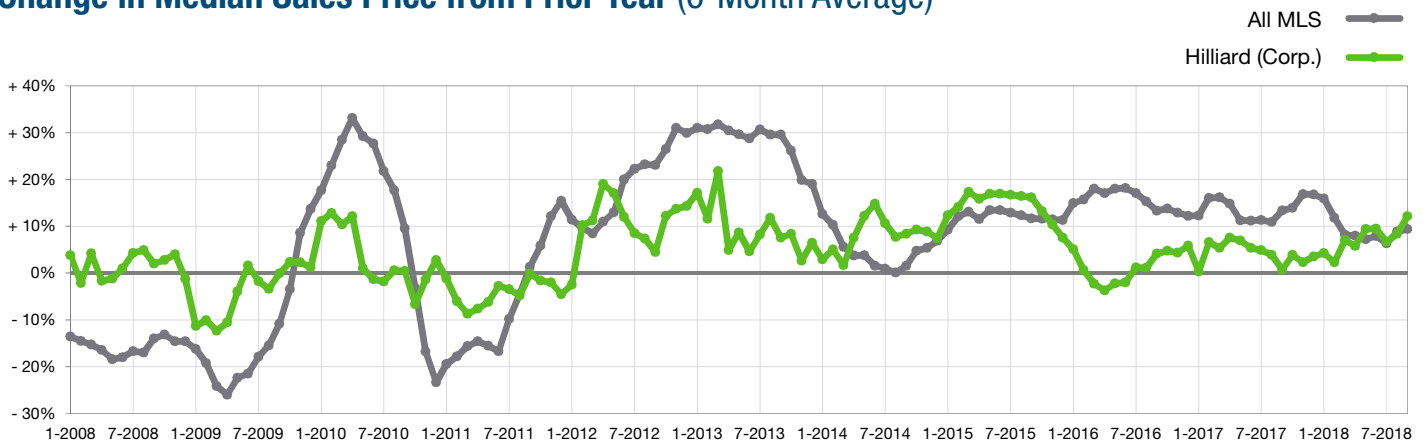


Median Sales Price

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

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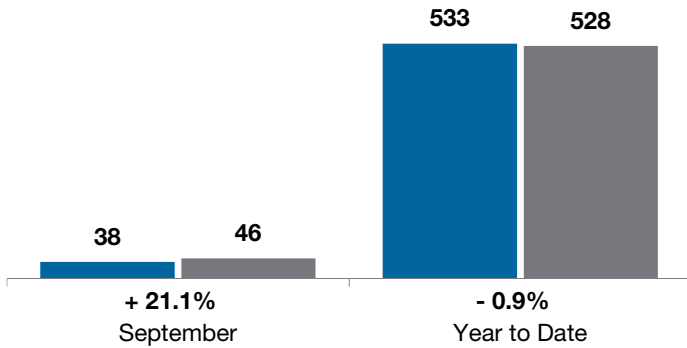


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Franklin County

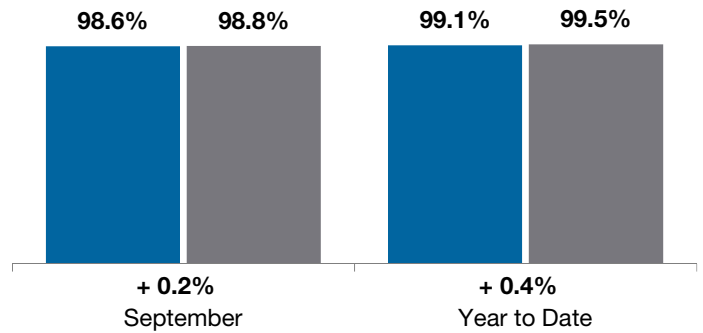
New Listings

■ 2017 ■ 2018



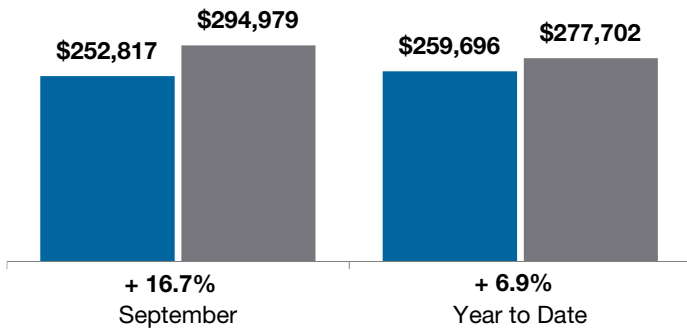
Pct of Last List Price Received

■ 2017 ■ 2018



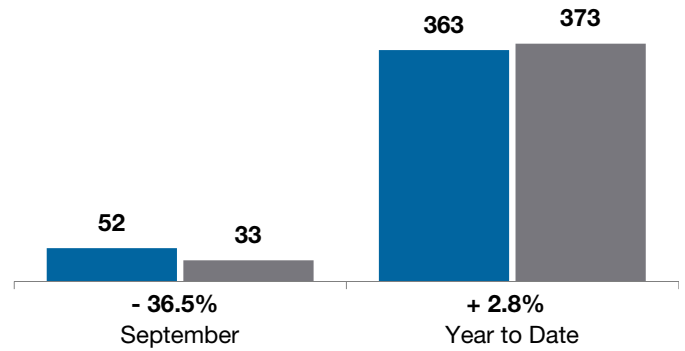
Average Sales Price

■ 2017 ■ 2018



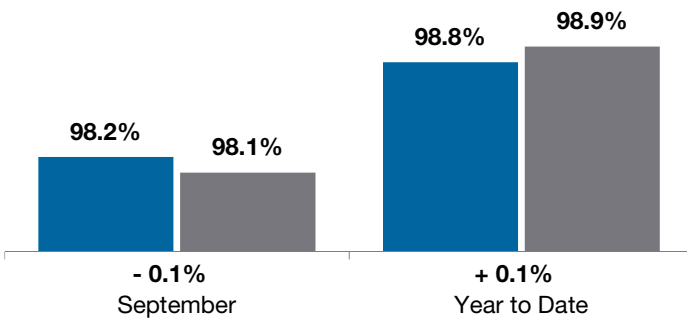
Single Family Sales

■ 2017 ■ 2018



Pct. of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

