

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



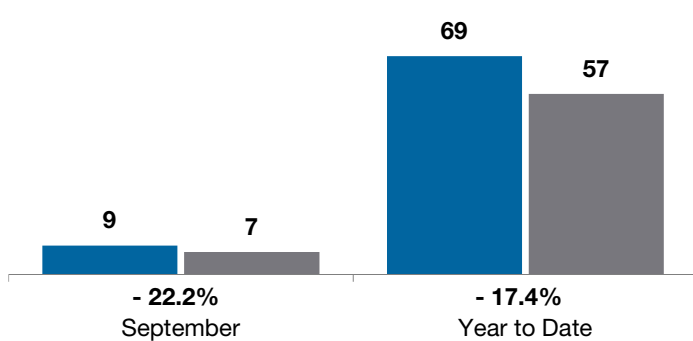
Jefferson Local School District (West Jefferson)

Madison County	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Closed Sales	9	7	- 22.2%	69	57	- 17.4%
In Contracts	--	5	--	--	57	--
Average Sales Price	\$221,144	\$221,386	+ 0.1%	\$179,143	\$181,689	+ 1.4%
Median Sales Price*	\$137,000	\$164,000	+ 19.7%	\$139,900	\$146,000	+ 4.4%
Average Price per Square Foot*	\$123.91	\$123.91	0.0%	\$110.00	\$112.15	+ 2.0%
Percent of Original List Price Received*	94.2%	100.7%	+ 6.9%	95.7%	96.2%	+ 0.5%
Percent of Last List Price Received*	96.8%	101.2%	+ 4.5%	98.1%	97.7%	- 0.4%
Days on Market Until Sale	38	14	- 63.2%	40	26	- 35.0%
New Listings	1	5	+ 400.0%	74	63	- 14.9%
Median List Price of New Listings	\$155,900	\$139,900	- 10.3%	\$147,900	\$145,000	- 2.0%
Median List Price at Time of Sale	\$137,000	\$160,000	+ 16.8%	\$139,900	\$145,000	+ 3.6%
Inventory of Homes for Sale	--	10	--	--	--	--
Months Supply of Inventory	--	1.6	--	--	--	--

* Does not account for seller concessions.

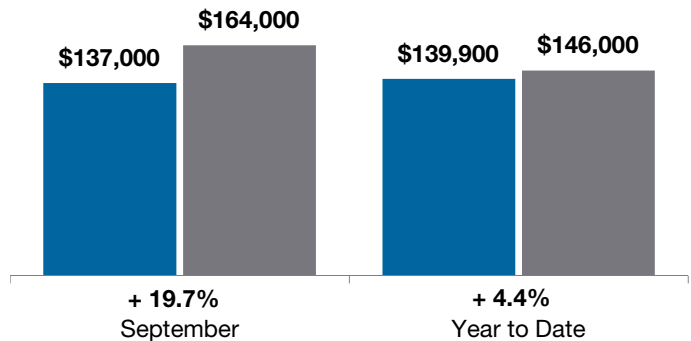
Closed Sales

■ 2017 ■ 2018

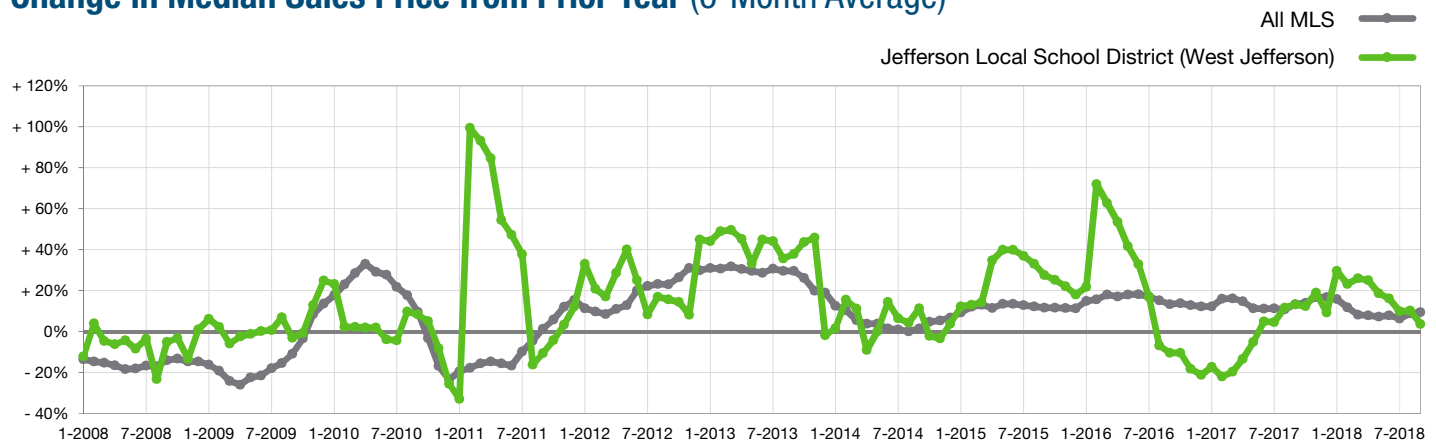


Median Sales Price

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

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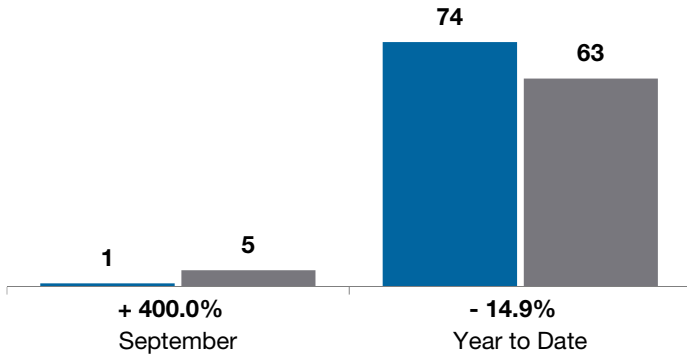


Jefferson Local School District (West Jefferson)

Madison County

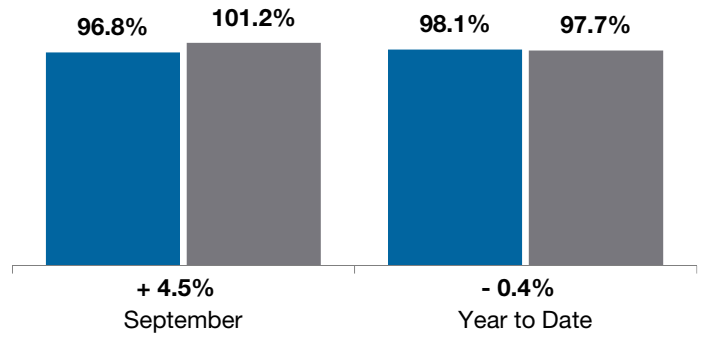
New Listings

■ 2017 ■ 2018



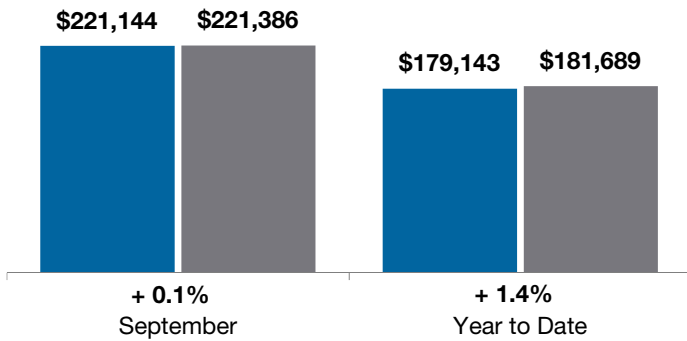
Pct of Last List Price Received

■ 2017 ■ 2018



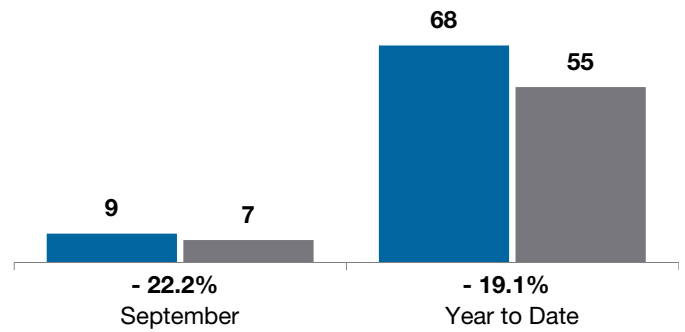
Average Sales Price

■ 2017 ■ 2018



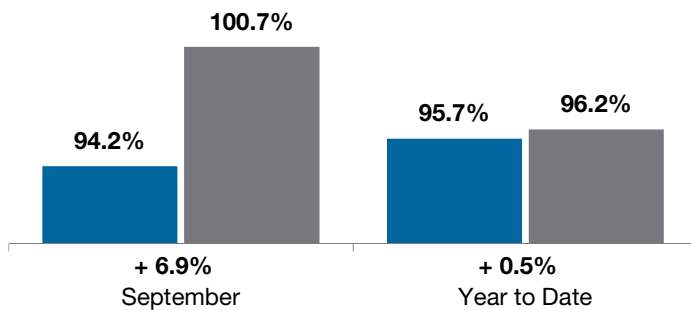
Single Family Sales

■ 2017 ■ 2018



Pct. of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

