

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Knox County

September

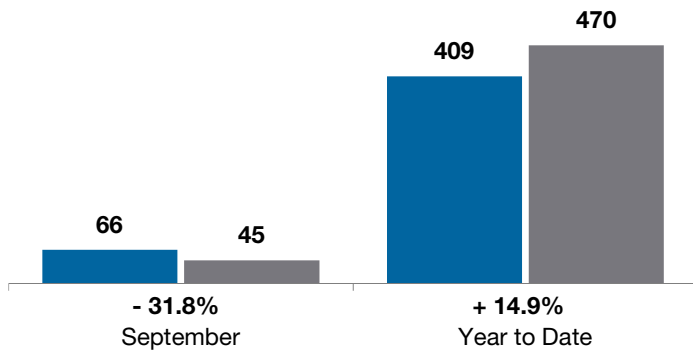
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
Closed Sales	66	45	- 31.8%	409	470	+ 14.9%
In Contracts	--	64	--	--	507	--
Average Sales Price	\$185,073	\$175,678	- 5.1%	\$184,045	\$179,312	- 2.6%
Median Sales Price*	\$148,000	\$151,500	+ 2.4%	\$154,950	\$151,500	- 2.2%
Average Price per Square Foot*	\$114.46	\$118.08	+ 3.2%	\$112.28	\$111.88	- 0.4%
Percent of Original List Price Received*	96.1%	97.5%	+ 1.5%	96.7%	96.8%	+ 0.1%
Percent of Last List Price Received*	97.7%	98.9%	+ 1.2%	98.4%	98.7%	+ 0.3%
Days on Market Until Sale	33	30	- 9.1%	48	38	- 20.8%
New Listings	50	65	+ 30.0%	547	605	+ 10.6%
Median List Price of New Listings	\$132,500	\$162,900	+ 22.9%	\$159,263	\$159,900	+ 0.4%
Median List Price at Time of Sale	\$149,900	\$150,000	+ 0.1%	\$159,839	\$154,900	- 3.1%
Inventory of Homes for Sale	--	111	--	--	--	--
Months Supply of Inventory	--	2.2	--	--	--	--

* Does not account for seller concessions.

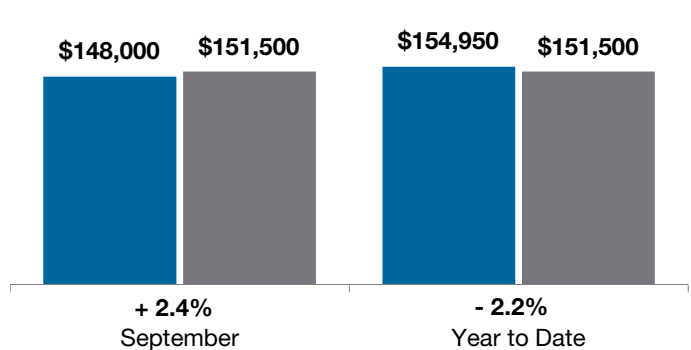
Closed Sales

■ 2017 ■ 2018

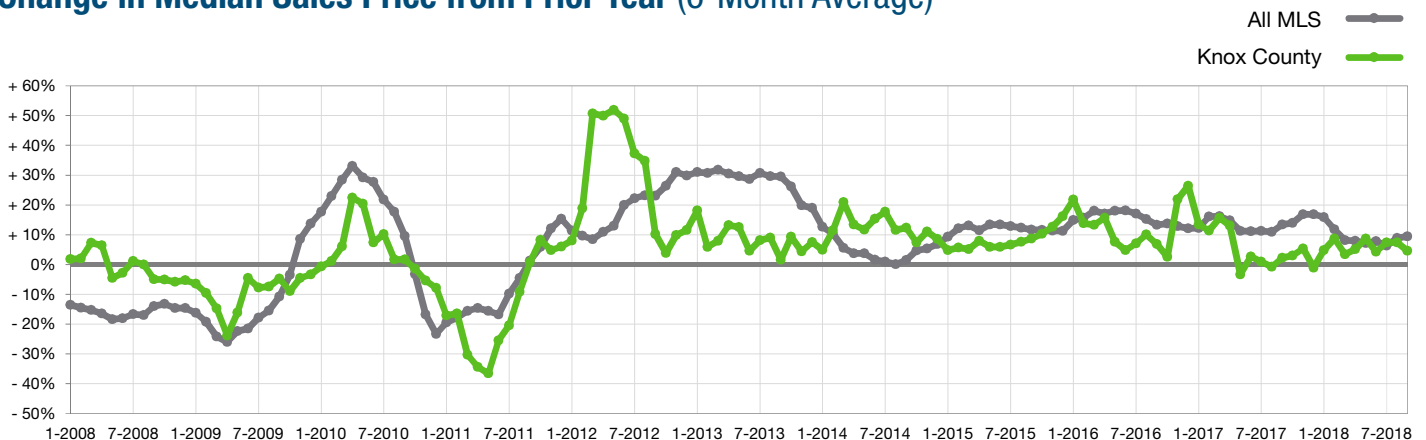


Median Sales Price

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

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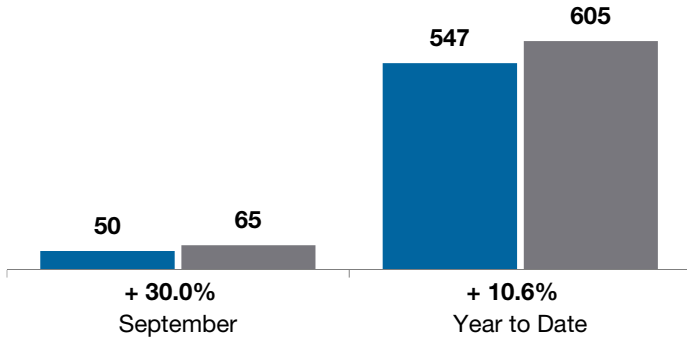
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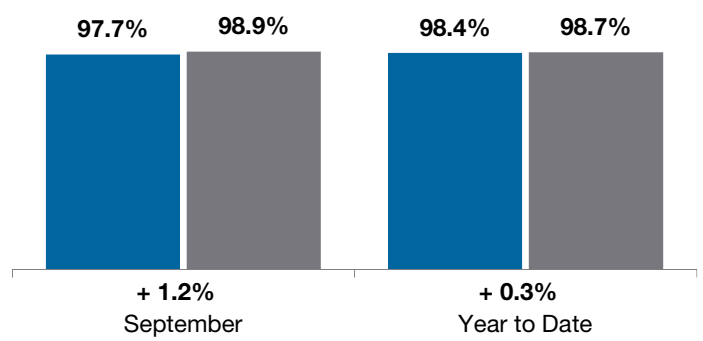
New Listings

■ 2017 ■ 2018



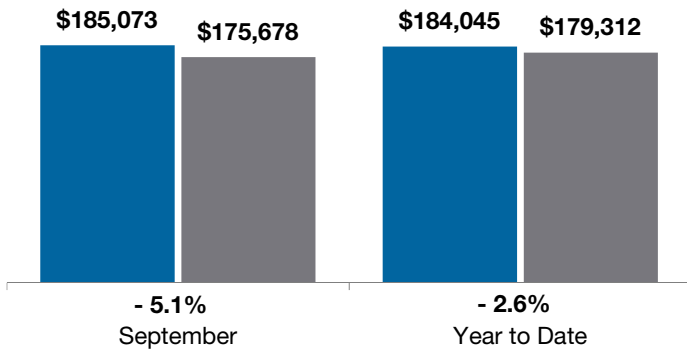
Pct of Last List Price Received

■ 2017 ■ 2018



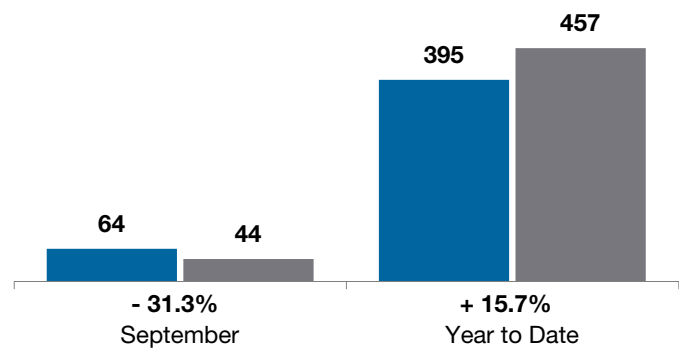
Average Sales Price

■ 2017 ■ 2018



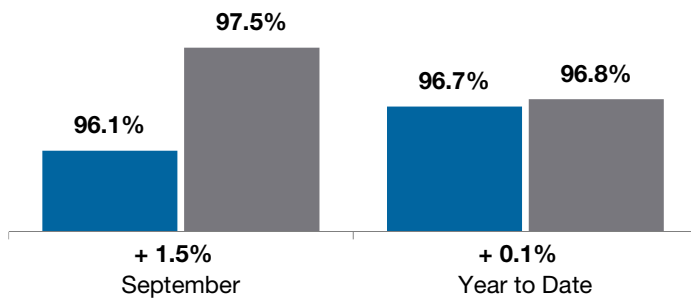
Single Family Sales

■ 2017 ■ 2018



Pct. of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

