

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
 BASED ON RESIDENTIAL LISTING DATA ONLY



Marion County

September

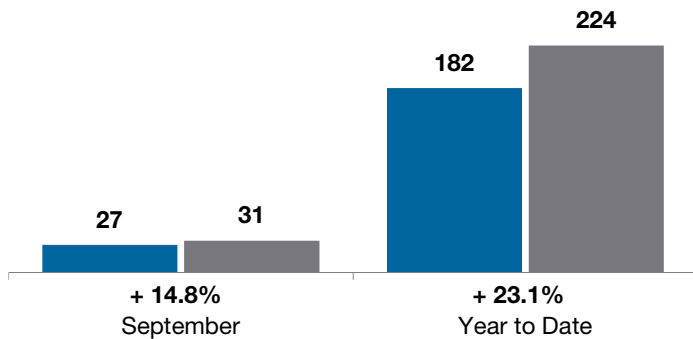
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
Closed Sales	27	31	+ 14.8%	182	224	+ 23.1%
In Contracts	--	51	--	--	250	--
Average Sales Price	\$163,246	\$140,948	- 13.7%	\$136,156	\$140,598	+ 3.3%
Median Sales Price*	\$159,900	\$128,500	- 19.6%	\$126,750	\$128,700	+ 1.5%
Average Price per Square Foot*	\$91.09	\$77.81	- 14.6%	\$80.50	\$78.17	- 2.9%
Percent of Original List Price Received*	97.6%	95.7%	- 1.9%	94.1%	95.1%	+ 1.1%
Percent of Last List Price Received*	98.4%	98.6%	+ 0.2%	96.6%	97.3%	+ 0.7%
Days on Market Until Sale	40	36	- 10.0%	58	44	- 24.1%
New Listings	31	36	+ 16.1%	252	313	+ 24.2%
Median List Price of New Listings	\$139,900	\$122,200	- 12.7%	\$139,900	\$135,000	- 3.5%
Median List Price at Time of Sale	\$159,900	\$129,500	- 19.0%	\$129,900	\$129,700	- 0.2%
Inventory of Homes for Sale	--	69	--	--	--	--
Months Supply of Inventory	--	2.8	--	--	--	--

* Does not account for seller concessions.

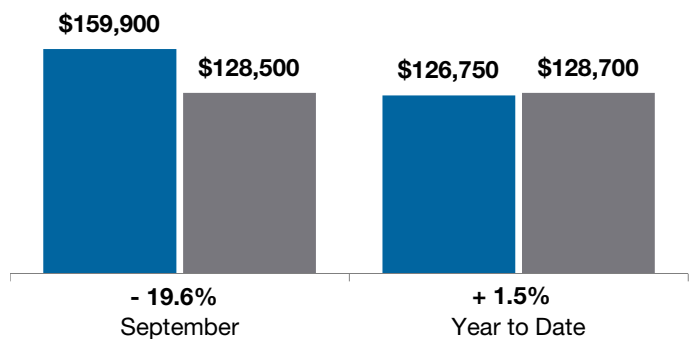
Closed Sales

■ 2017 ■ 2018

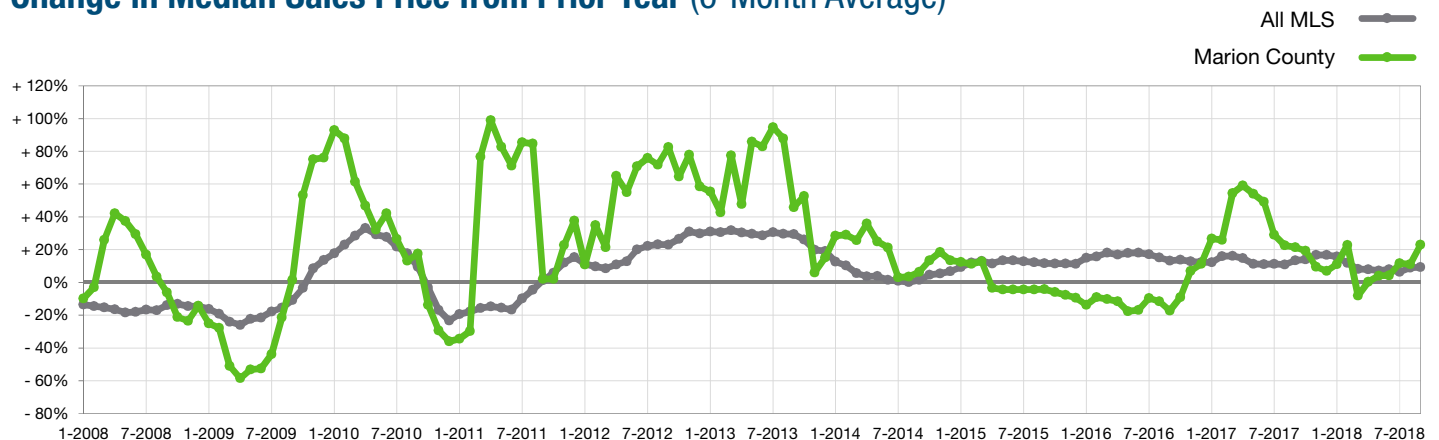


Median Sales Price

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

Local Market Update – September 2018

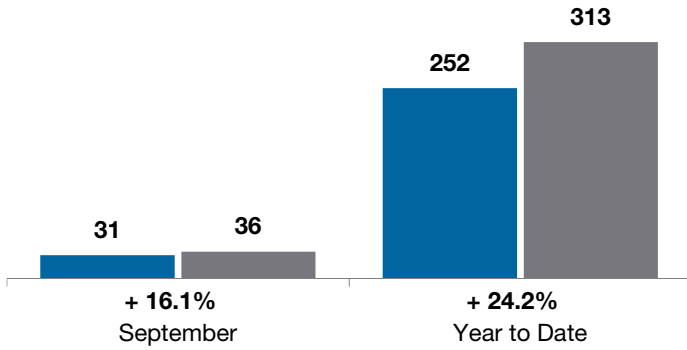
A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
 BASED ON RESIDENTIAL LISTING DATA ONLY



Marion County

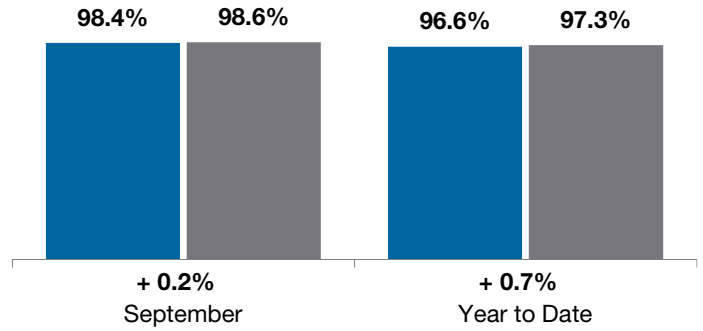
New Listings

■ 2017 ■ 2018



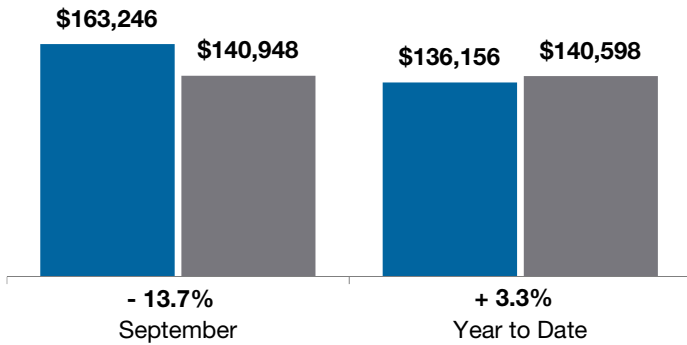
Pct of Last List Price Received

■ 2017 ■ 2018



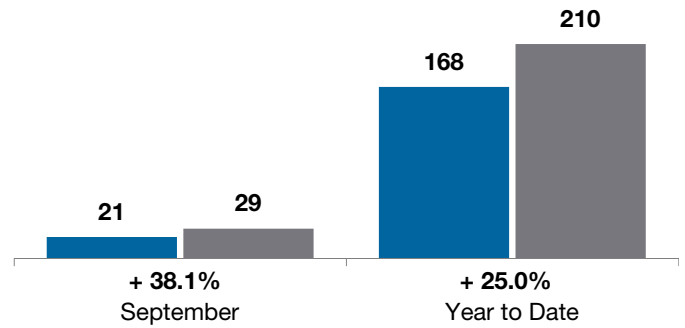
Average Sales Price

■ 2017 ■ 2018



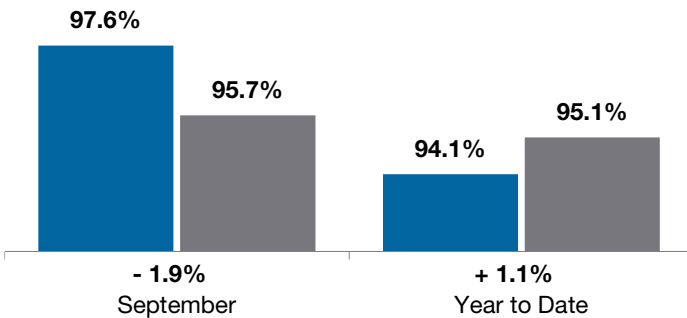
Single Family Sales

■ 2017 ■ 2018



Pct. of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

