

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Pickaway County

September

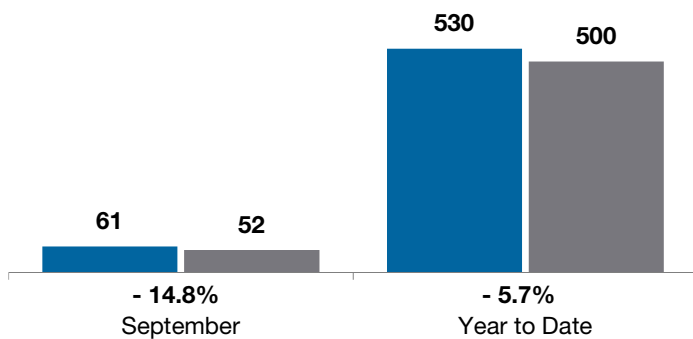
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
Closed Sales	61	52	- 14.8%	530	500	- 5.7%
In Contracts	--	58	--	--	533	--
Average Sales Price	\$185,063	\$194,143	+ 4.9%	\$176,839	\$188,141	+ 6.4%
Median Sales Price*	\$173,000	\$189,700	+ 9.7%	\$159,550	\$175,000	+ 9.7%
Average Price per Square Foot*	\$108.78	\$106.91	- 1.7%	\$96.95	\$102.79	+ 6.0%
Percent of Original List Price Received*	97.1%	95.1%	- 2.1%	96.4%	96.1%	- 0.3%
Percent of Last List Price Received*	100.1%	97.5%	- 2.6%	98.5%	98.0%	- 0.5%
Days on Market Until Sale	25	33	+ 32.0%	36	38	+ 5.6%
New Listings	79	63	- 20.3%	688	649	- 5.7%
Median List Price of New Listings	\$148,000	\$169,900	+ 14.8%	\$159,900	\$179,900	+ 12.5%
Median List Price at Time of Sale	\$169,900	\$189,900	+ 11.8%	\$159,900	\$174,900	+ 9.4%
Inventory of Homes for Sale	--	119	--	--	--	--
Months Supply of Inventory	--	2.1	--	--	--	--

* Does not account for seller concessions.

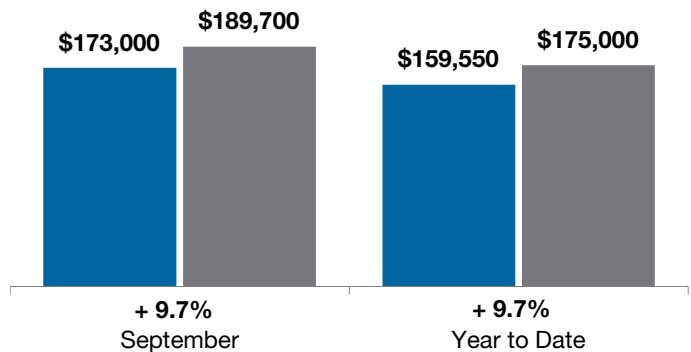
Closed Sales

■ 2017 ■ 2018

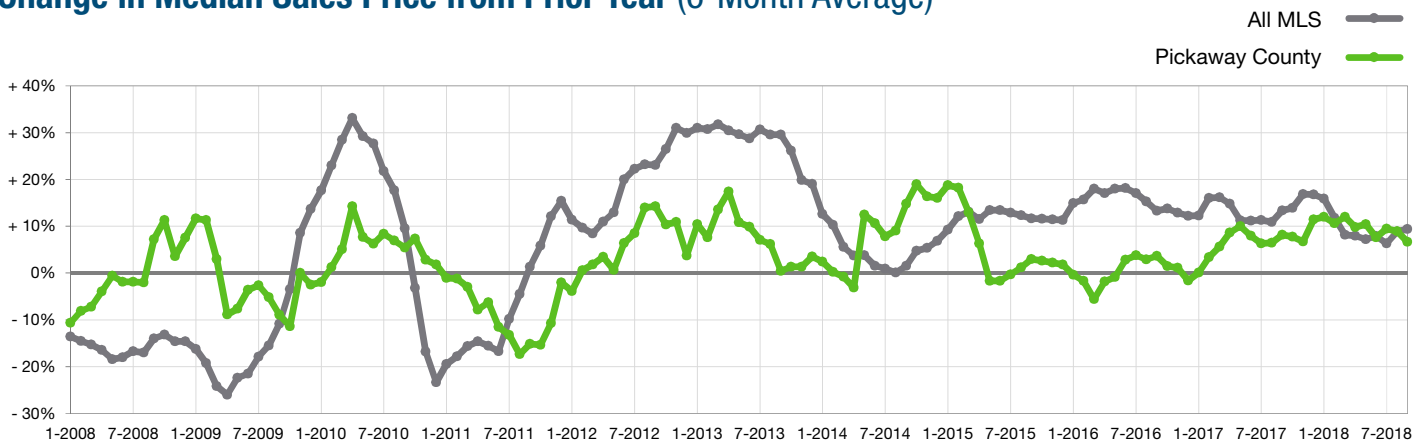


Median Sales Price

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

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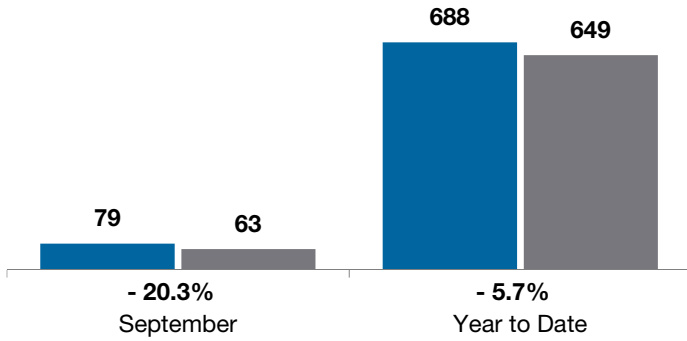
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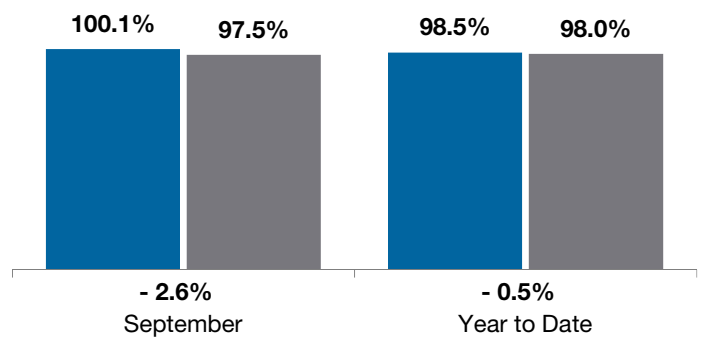
New Listings

■ 2017 ■ 2018



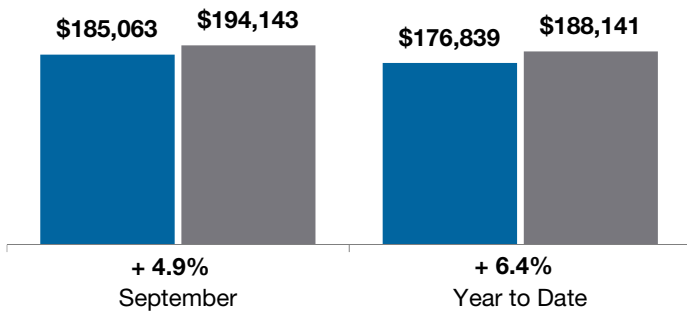
Pct of Last List Price Received

■ 2017 ■ 2018



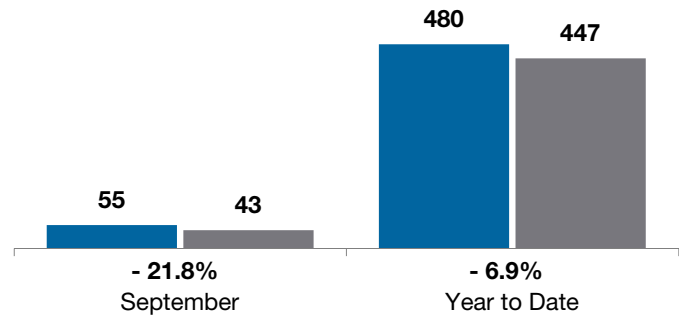
Average Sales Price

■ 2017 ■ 2018



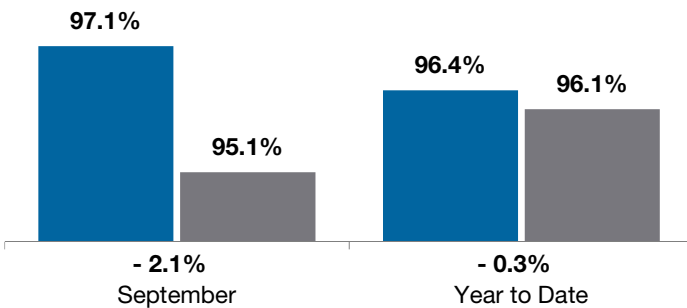
Single Family Sales

■ 2017 ■ 2018



Pct. of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

