

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Ross County

September

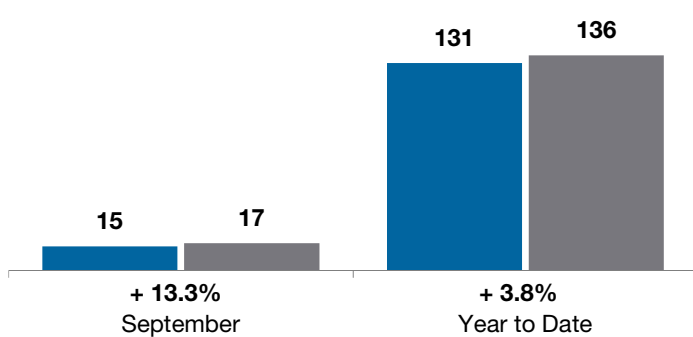
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
Closed Sales	15	17	+ 13.3%	131	136	+ 3.8%
In Contracts	--	13	--	--	138	--
Average Sales Price	\$153,357	\$171,150	+ 11.6%	\$149,819	\$153,172	+ 2.2%
Median Sales Price*	\$150,500	\$160,000	+ 6.3%	\$133,938	\$144,000	+ 7.5%
Average Price per Square Foot*	\$76.56	\$103.95	+ 35.8%	\$84.91	\$86.94	+ 2.4%
Percent of Original List Price Received*	90.6%	94.8%	+ 4.6%	93.9%	96.2%	+ 2.4%
Percent of Last List Price Received*	94.2%	98.3%	+ 4.4%	95.3%	97.8%	+ 2.6%
Days on Market Until Sale	62	65	+ 4.8%	61	56	- 8.2%
New Listings	13	10	- 23.1%	199	168	- 15.6%
Median List Price of New Listings	\$129,900	\$163,700	+ 26.0%	\$134,900	\$159,000	+ 17.9%
Median List Price at Time of Sale	\$154,900	\$159,900	+ 3.2%	\$134,900	\$148,825	+ 10.3%
Inventory of Homes for Sale	--	33	--	--	--	--
Months Supply of Inventory	--	2.3	--	--	--	--

* Does not account for seller concessions.

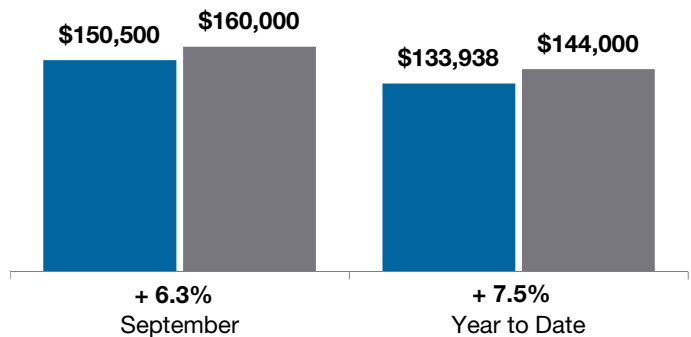
Closed Sales

■ 2017 ■ 2018

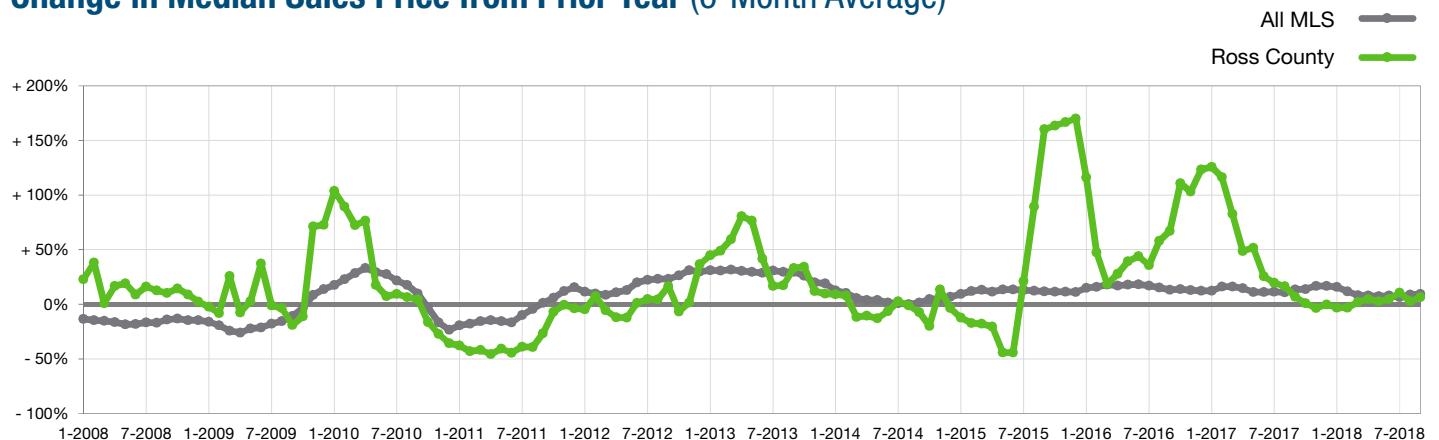


Median Sales Price

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

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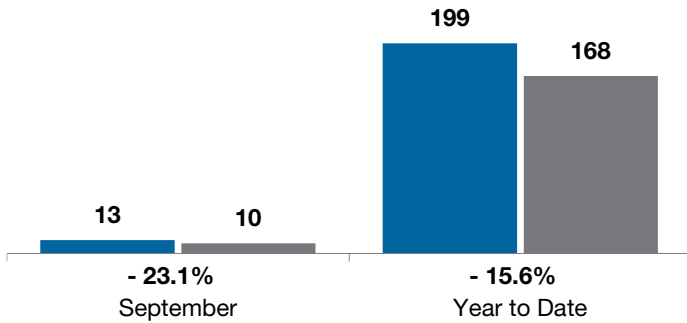
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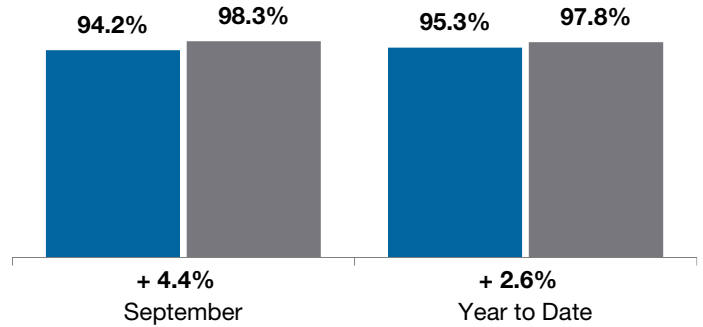
New Listings

■ 2017 ■ 2018



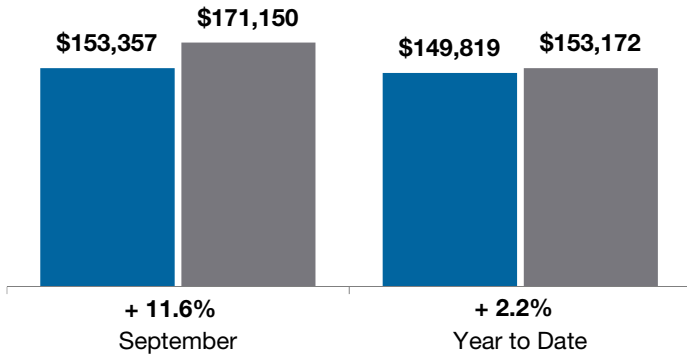
Pct of Last List Price Received

■ 2017 ■ 2018



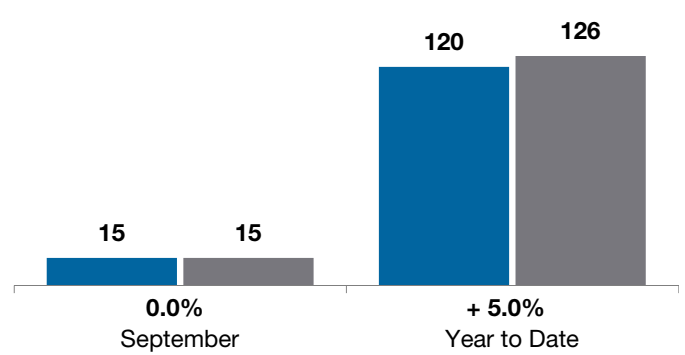
Average Sales Price

■ 2017 ■ 2018



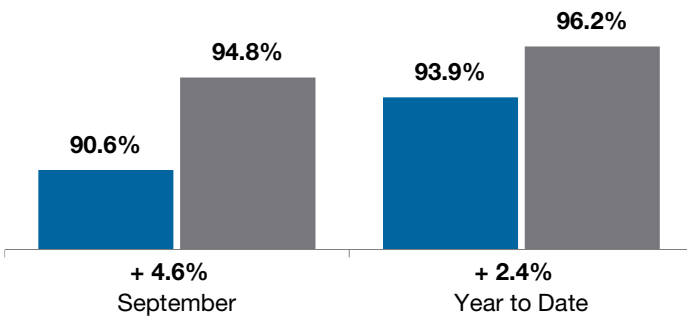
Single Family Sales

■ 2017 ■ 2018



Pct. of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

