

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

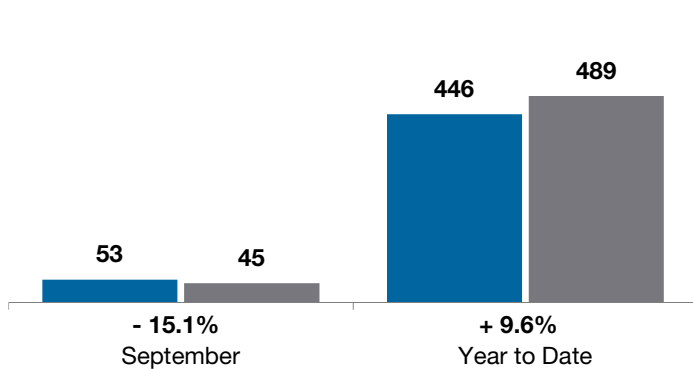


Westerville (Corp.)

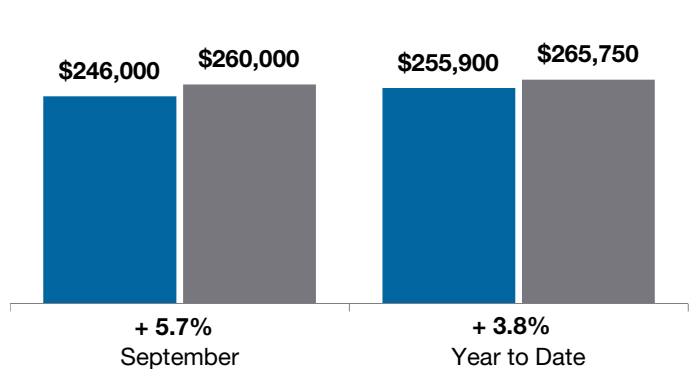
Franklin and Delaware Counties	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Closed Sales	53	45	- 15.1%	446	489	+ 9.6%
In Contracts	--	50	--	--	515	--
Average Sales Price	\$254,105	\$258,875	+ 1.9%	\$254,620	\$268,694	+ 5.5%
Median Sales Price*	\$246,000	\$260,000	+ 5.7%	\$255,900	\$265,750	+ 3.8%
Average Price per Square Foot*	\$133.70	\$132.31	- 1.0%	\$129.25	\$137.02	+ 6.0%
Percent of Original List Price Received*	97.8%	95.9%	- 1.9%	98.8%	98.8%	0.0%
Percent of Last List Price Received*	98.5%	98.3%	- 0.2%	99.3%	99.7%	+ 0.4%
Days on Market Until Sale	20	29	+ 45.0%	25	20	- 20.0%
New Listings	61	38	- 37.7%	532	582	+ 9.4%
Median List Price of New Listings	\$239,900	\$269,800	+ 12.5%	\$259,995	\$269,900	+ 3.8%
Median List Price at Time of Sale	\$249,900	\$261,750	+ 4.7%	\$258,900	\$269,900	+ 4.2%
Inventory of Homes for Sale	--	62	--	--	--	--
Months Supply of Inventory	--	1.2	--	--	--	--

* Does not account for seller concessions.

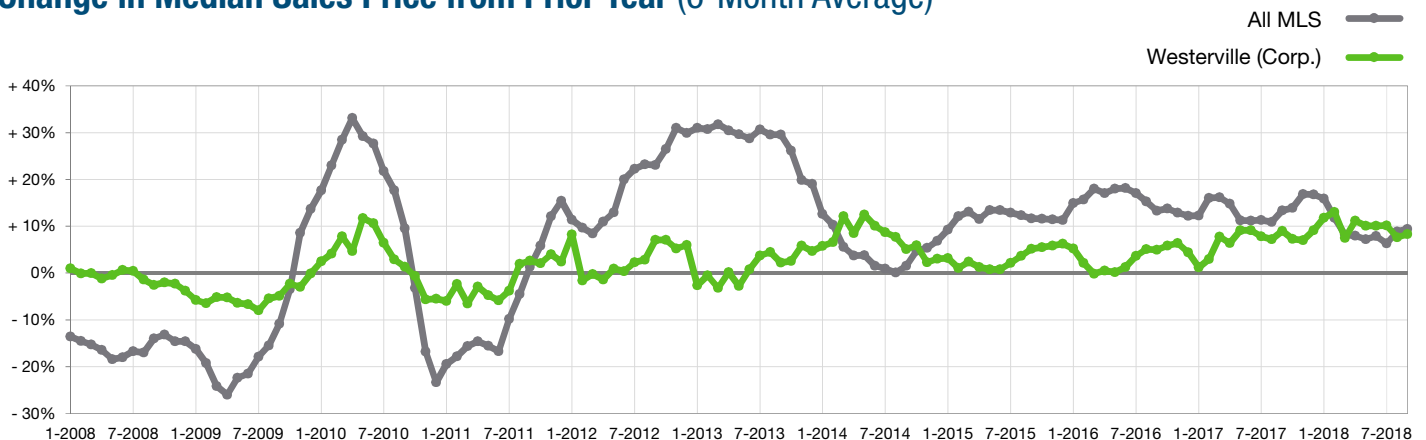
Closed Sales



Median Sales Price



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

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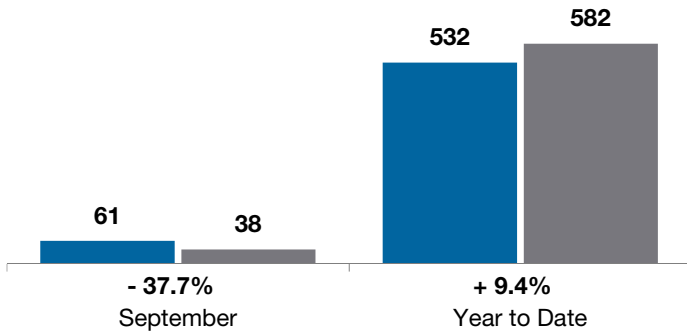


Westerville (Corp.)

Franklin and Delaware Counties

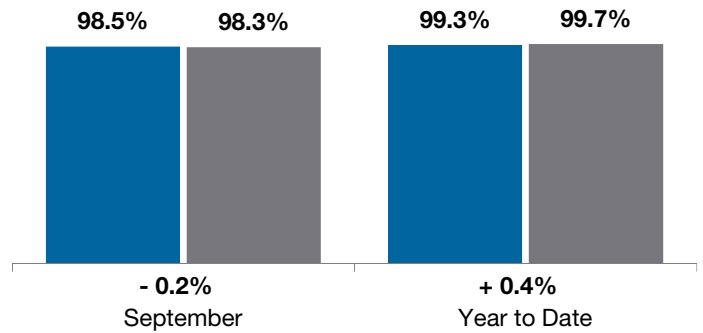
New Listings

■ 2017 ■ 2018



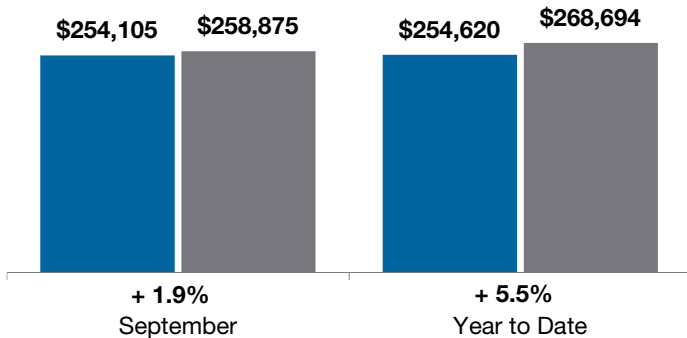
Pct of Last List Price Received

■ 2017 ■ 2018



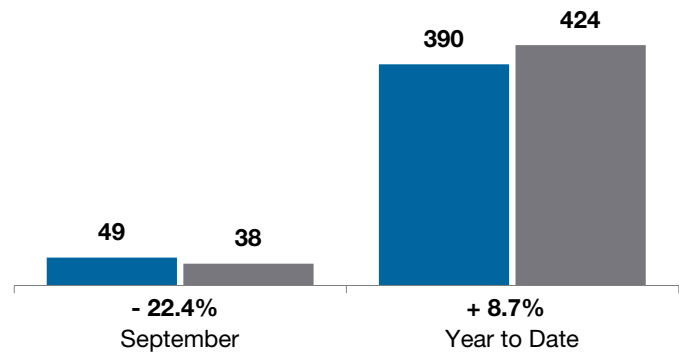
Average Sales Price

■ 2017 ■ 2018



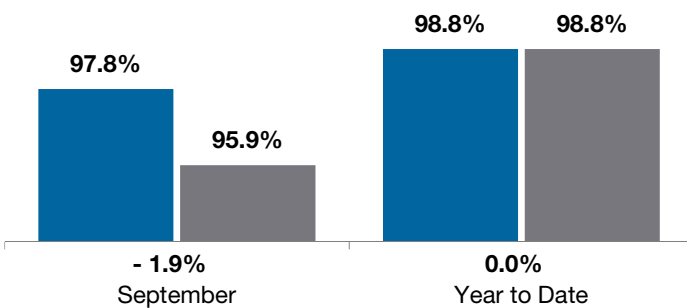
Single Family Sales

■ 2017 ■ 2018



Pct. of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

