

Local Market Update – November 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Powell (Corp.)

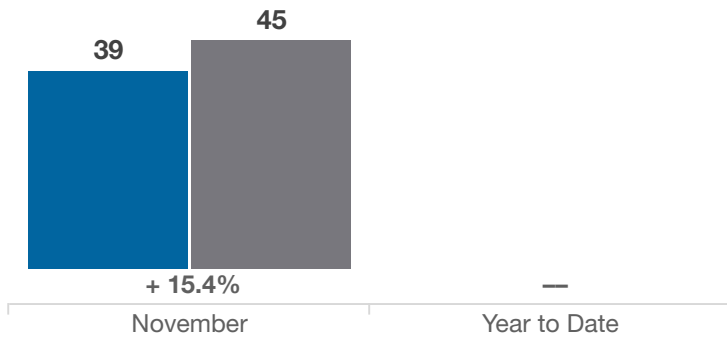
Delaware County

Key Metrics	November			Year to Date		
	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
Closed Sales	17	24	+ 41.2%	251	241	- 4.0%
In Contracts	16	12	- 25.0%	253	241	- 4.7%
Average Sales Price*	\$389,506	\$433,268	+ 11.2%	\$378,902	\$401,856	+ 6.1%
Median Sales Price*	\$399,800	\$417,500	+ 4.4%	\$359,900	\$385,000	+ 7.0%
Average Price Per Square Foot*	\$141.21	\$153.63	+ 8.8%	\$144.40	\$151.24	+ 4.7%
Percent of Original List Price Received*	94.8%	95.7%	+ 0.9%	96.8%	97.1%	+ 0.3%
Percent of Last List Price Received*	97.8%	97.4%	- 0.4%	98.3%	98.3%	0.0%
Days on Market Until Sale	54	41	- 24.1%	43	40	- 7.0%
New Listings	9	8	- 11.1%	310	293	- 5.5%
Median List Price of New Listings	\$419,900	\$365,450	- 13.0%	\$379,450	\$399,900	+ 5.4%
Median List Price at Time of Sale	\$399,800	\$431,900	+ 8.0%	\$365,000	\$390,000	+ 6.8%
Inventory of Homes for Sale	39	45	+ 15.4%	—	—	—
Months Supply of Inventory	1.8	2.1	+ 16.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

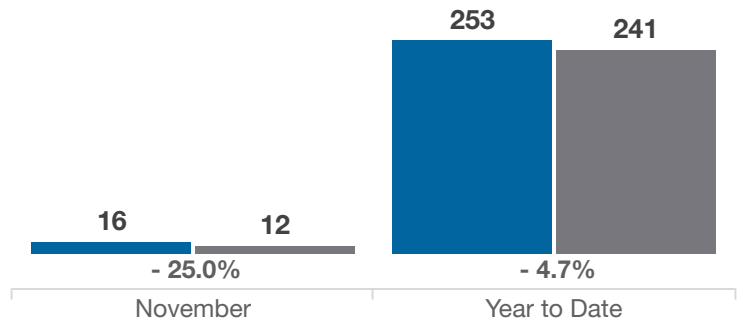
Inventory of Homes for Sale

■ 2017 ■ 2018



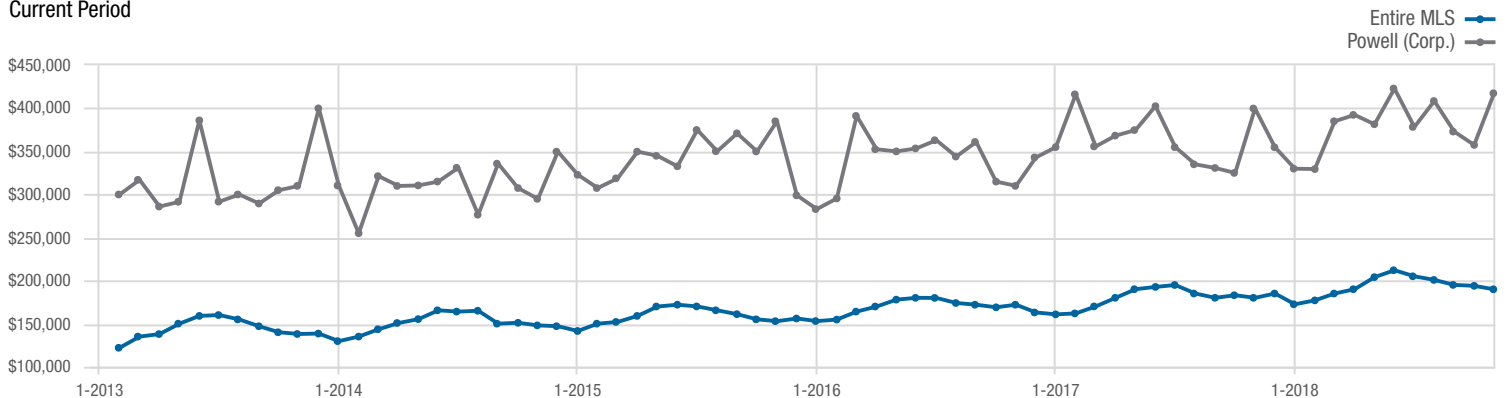
In Contracts

■ 2017 ■ 2018



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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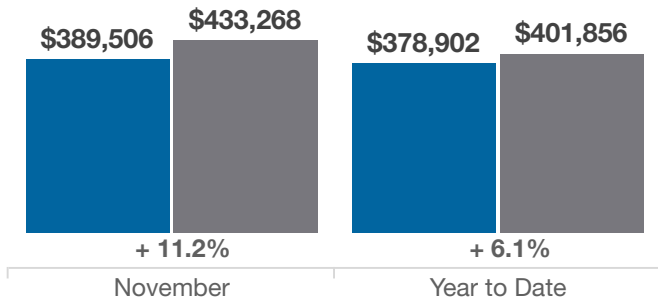


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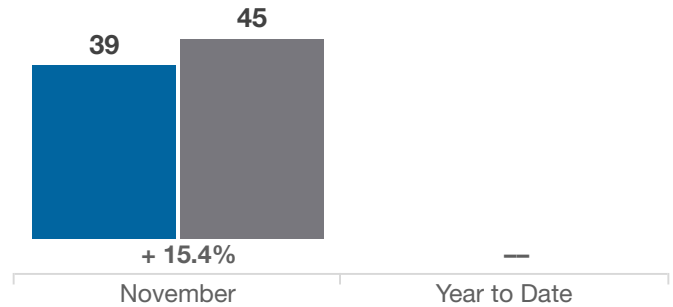
Average Sales Price

■ 2017 ■ 2018



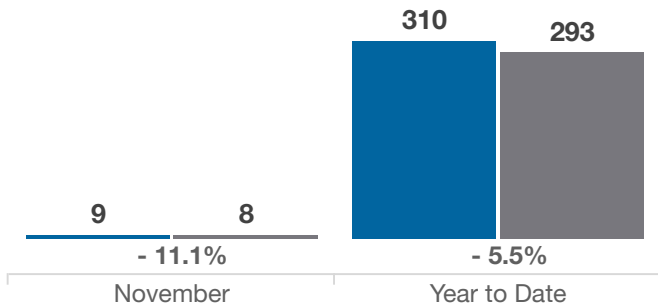
Inventory of Homes for Sale

■ 2017 ■ 2018



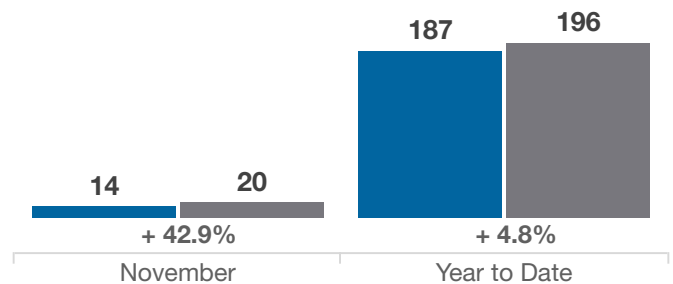
New Listings

■ 2017 ■ 2018



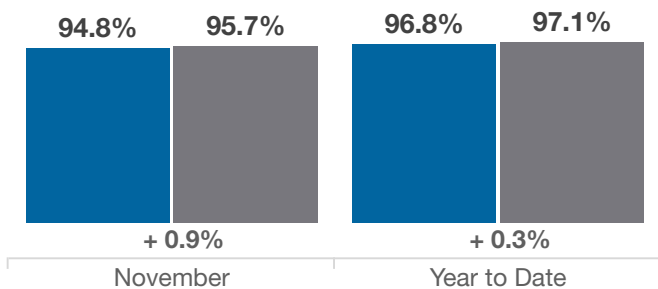
Single Family Sales

■ 2017 ■ 2018



Pct. Of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

